

 LOGWIN

Your Logistics

2017

2018

2019

2020

2021

2022

**A flying start
in Wrocław**

Logistics centre
built in 160 days

**Halfway around
the world**

Transporting systems
from Finland to Chile



4,400 employees
190 locations in 36 countries
Turnover of € 1.1 billion



THIS IS US

Getting things moving and finding the best solution is an exciting task. We are meeting this challenge around the globe – day in, day out.

CLOSE BY

We are there when our customers need us – close to production facilities, close to markets, and close to industries.

INTERNATIONAL

We provide our customers with comprehensive transportation and logistics services around the world.



PROFESSIONAL

We have qualified staff, modern technology, and innovative IT solutions to handle complex flows of goods.

DEDICATED

We take responsibility with a sense of pride and commitment. We adhere to compliance guidelines as a matter of course.



CLOSE BY | INTERNATIONAL | PROFESSIONAL | DEDICATED

We're there when you need us, around the world

Because we firmly believe that a successful working relationship can only be built on the basis of close, mutual communication, i. e. by listening and talking to each other. From Indonesia to Brazil. And in 2018, we extended operations to include France and Romania.



Tailor-made logistics solutions

Working with our customers, we develop logistics concepts for storage and transportation.

Fully customized, across the supply chain

We flexibly adapt our logistics services to customer needs. We can either handle the entire supply chain or focus on individual components within it. These might include collecting goods from a supplier and taking possession of them, potentially as part of our buyers' consolidation service. On request, we will check the quality of the goods, package them, and provide additional services. Thanks to our national and international transportation networks, we distribute quickly, reliably, and punctually – and on a just-in-time basis if so desired – all the way to the point of sale.



Fashion logistics in Hong Kong

Working on behalf of an international fashion company, we take possession of 5,000 tonnes of textiles a year at Hong Kong International Airport. Once they have been transported to our logistics centre, the airfreight pallets are unloaded. The consignments are then sorted by label and store, before being loaded onto pallets for ongoing road transportation. Efficient truck management facilitates time-definite delivery to some 50 stores in Hong Kong and Macao. Our last-mile services include unpacking the goods and placing them on the shelves – all in less than 24 hours from their arrival at the airport.



A flying start in Wrocław

Newly constructed logistics centre operational after just 160 days

Our customer

A leading retailer in the beauty sector with over 2,400 exclusive perfume outlets in 19 European countries. More than 35,000 items are continuously updated as part of a closely linked multi-channel offering of stores and online shops.

Brief

To establish a high-performance logistics centre that comprehensively meets the customer's specific requirements in terms of location, warehouse space, turnaround/transportation times, value-added services, flexibility, and IT connectivity. Rapid, reliable, and flexible logistics for a complex,

international retail business, the seasonal nature of which imposes considerable logistical challenges.

Just in time for the season

The contracts with the customer were signed in March 2018. The outbound go-live date was scheduled for August 15 to allow enough time to prepare for the Christmas season – a tight deadline for such a large-scale and complex investment. At the same time, negotiations were underway on the contracts with the real estate developer, the supplier of the warehouse technology, and the IT service provider. “What would have happened if just one subproject had been significantly delayed? That's why we had to get everything right first time.”



March – start of construction



April



May



June



July



August – completion

State-of-the-art logistics

At the over 30,000 m² site, more than 4,000 different products are packaged into individual units using automated conveyor belt and order-picking technology. The goods are sorted into seven

product categories and primed for the shelves. This means that Wrocław is now home to another major, highly automated logistics site in Poland, with a workforce of over 150 employees. As at the other sites, state-of-the-art technologies such as pick-by-light order picking are in use, thus ensuring outstanding service quality combined with considerable flexibility to handle seasonal fluctuations in volume.



Fast and flexible

- Global procurement logistics
- Seamless intercontinental connections
- Time-specific distribution logistics
- Flat and hanging textile transportation
- Warehousing
- Textile preparation
- Quality assurance
- Value-added services



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Solutions around the clock

And around the world. We work across the globe in the interests of our customers, coordinating the worldwide flow of goods beyond national borders and across continents.



We link markets

Wherever your business takes you, you can always count on the quality of our services.

International transportation management

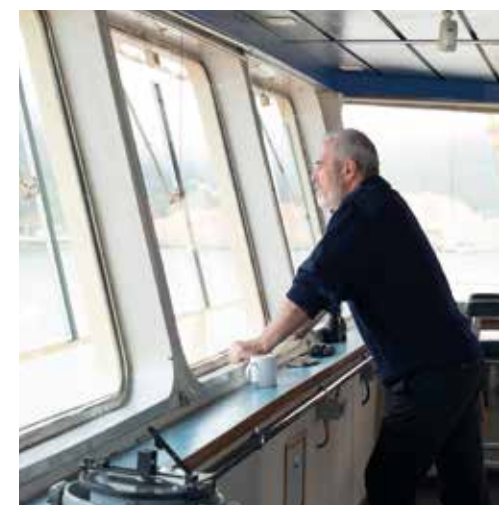
We can manage the global transportation process – from packaging and route planning through to the selection and coordination of modes of transport. We will also take care of the appropriate

transportation insurance and customs clearance. We will get your consignments to their destination quickly, reliably, and on time.



Transporting systems halfway around the world

Our customer is building a cellulose fibre plant in Chile. Logwin was entrusted with the transportation of all the technical systems, which were loaded at the ports of Kotka and Mäntyluoto in Finland. Once they arrived in Chile, the systems were unloaded at the ports of Lirquén and Corral. The cargo comprised two fermenters, each weighing 80 tonnes and with a volume of 820 m³. While still at sea, they were loaded onto a ferry in order to clear a bridge in the mouth of the Calle-Calle River – a challenging and risky venture that took more than four hours to perform per fermenter. Following their journey down the Calle-Calle River, the machines were unloaded using 120-tonne cranes before being transported to their final destination by truck.





China Rail Service

Goods traded between China and Europe cover distances of up to 11,000 kilometres by rail: a mammoth journey full of logistical challenges. Alongside airfreight and sea freight, we have been offering reliable rail journeys with regular departures and dependable transit times of between 14 and 18 days with our China Rail Service since 2016. The route is individually selected on the basis of the relevant transportation requirements, the station of dispatch, and the current pricing framework.

Logwin offers its own LCL rail groupage service to and from China. What's more, destinations in South Korea and Japan have recently been added by means of feeder services. We can also handle preliminary/onward legs anywhere in Europe or China, either by rail or by road.



Sea, rail, and air – at a glance.
Your one-click solution.

The Online Gateway Tool enables direct comparisons. LCL general cargo from Asia to Europe via sea, rail, and air:

- View and accept offers in seconds
- Available 24/7/365

LOGWIN



www.logwin-logistics.com



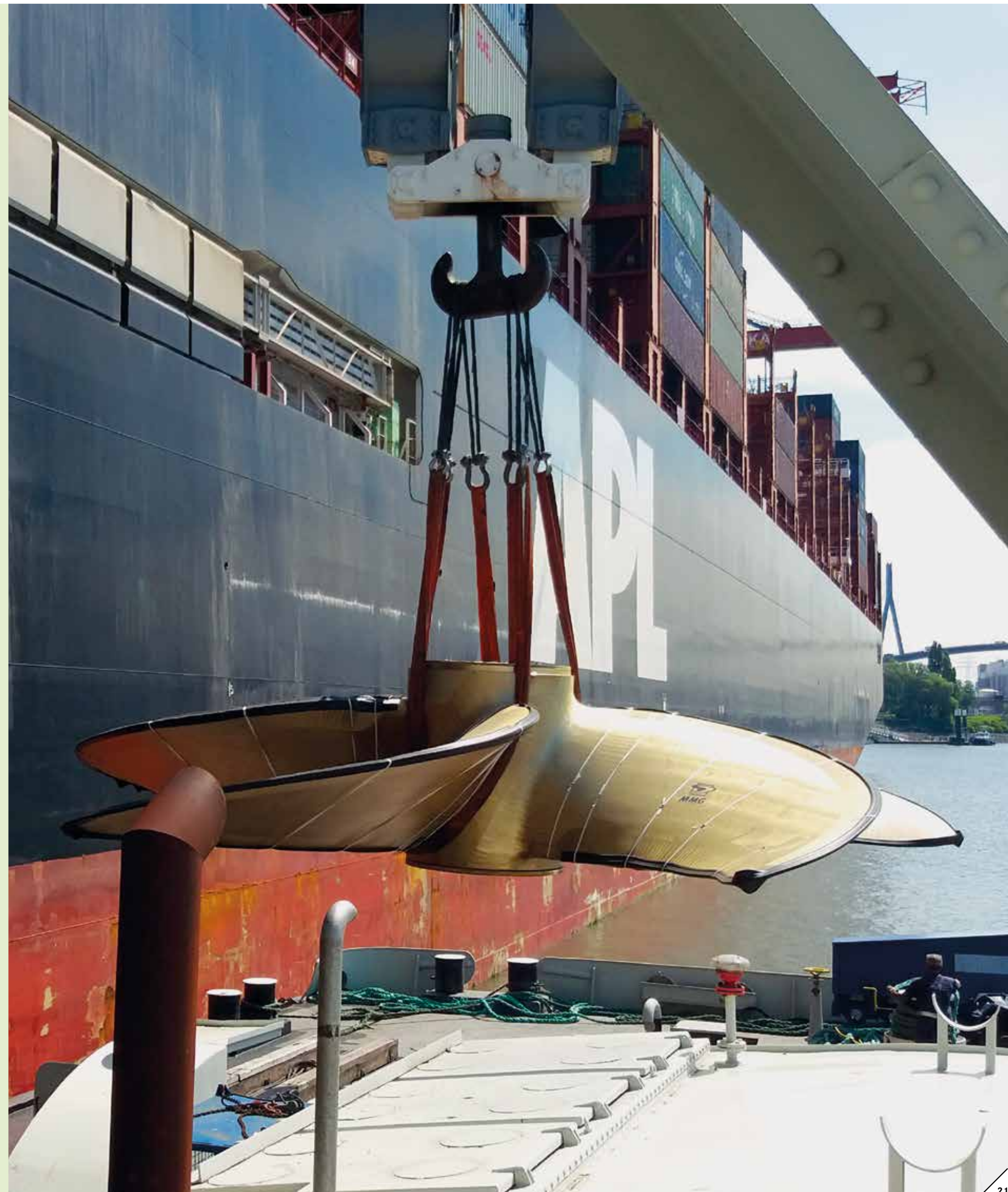
Bonjour, Paris

With its new branch office in Paris, Logwin is adding a prominent hub to its international Air + Ocean network. Here in the French capital, and at the heart of Europe, a dedicated team is now serving airfreight and sea freight customers from a variety of industries.

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Knowing how things work

Whether automotive, electronics and high tech, bike logistics, fast-moving consumer goods, or fashion, our services are tailored to the specifics of the industry concerned.



Excellent advice and reliable execution

All over the world, our customers can count on us. Our employees are conversant with the applicable standards and examine goods closely before selecting a mode of transportation or location in the warehouse for them.

High-tech products

Whether handling electronic components or automotive parts, we know what matters when dealing with high-tech products.

- Just-in-time delivery to production facilities
- VDA 6.2 standards
- Quality management: DIN EN ISO 9001:2015
- Environmental management: ISO 14001:2015
- Quality assurance for incoming goods
- Equipment configuration, assembly
- Installation service, on-site training



Logistics for chemical products

Our certified chemical logistics sites meet the most stringent industry standards. Our employees are also specially trained in the handling of hazardous substances.

- Professional handling
- Storage in secured areas
- Different hazard classes stored separately
- Product labeling
- Sampling

Industrial contract logistics

Flexible and reliable: We offer comprehensive support, from global procurement through to just-in-time delivery to production facilities and workshops.

- Just-in-time and just-in-sequence supply
- Quality assurance
- Product-specific packaging
- Shipping
- Product removal
- Replacement parts logistics





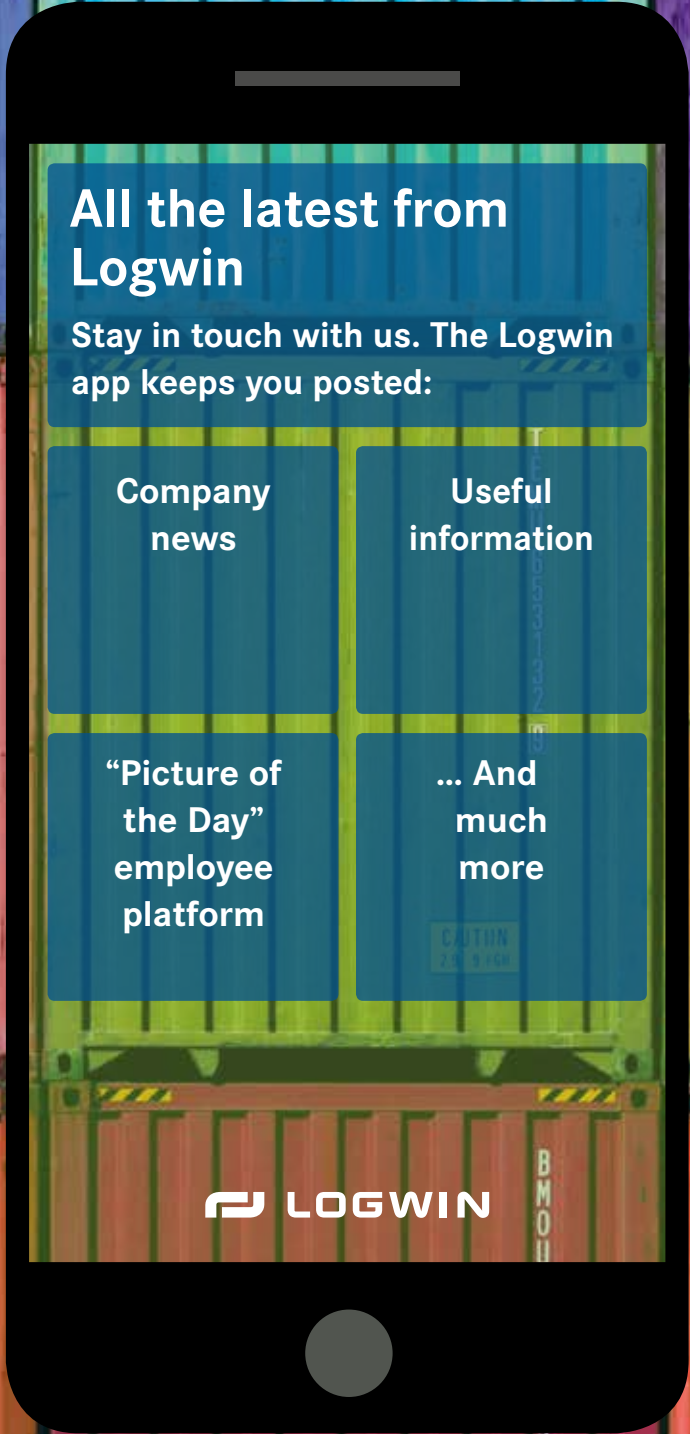
Peerless global connections

When it comes to logistics, communication is paramount. That’s why we are constantly investing in our powerful IT network to guarantee outstanding reliability and high-speed data flows. In order to ensure that our globally structured and harmonized IT systems function seamlessly in all locations, our teams are consistently multi-lingual, working in accordance with binding standards and the latest requirements.

Our IT solutions

- Electronic data interchange (EDI)
- Multilingual tracking systems
- Individually configurable shipment tracking with event tool and status logic
- Supply chain management tools incl. data management
- Scalable warehouse management systems
- Integration of warehouse and logistics software
- Globally uniform, digital freight forwarding file
- Pick-by-voice, pick-to-light, and RFID applications
- Fleet management with cutting-edge telematics and intelligent real-time monitoring
- High-availability mobile scanning solutions for warehouse and transportation networks
- Employees certified in accordance with ITIL, IREB, and PRINCE2 standards

Smart Logistics App



Our logistics centre in Hong Kong

2018 saw us further expand our distribution centre in Hong Kong. For our customers from the automotive sector, this site offers speedy connections to all modes of transportation and guarantees efficient international delivery. The new warehouse boasts 4,000 pallet spaces, with an annual throughput of some 50,000 pallets. The range of services includes import clearance, incoming goods handling, inventory management, labeling, order picking and packaging, palletization, documentation, export clearance, and electronic data interchange with customers and local authorities.

We live and breathe logistics

Logistics is a service that takes place between people. You can expect that we always do what we do with pride. Working with full commitment and dedication, we do our very best to promote the success of our customers – day in, day out. This positive attitude toward our work, our colleagues, and our customers forms the cornerstone of a corporate culture that is distinguished by mutual respect, openness, and a willingness to help worldwide. We impart precisely this spirit to our young talents as part of our international trainee program.

Logwin offers a bright future

Communicating across continents, developing strategies, and making a difference together: The diverse range of roles and areas of responsibility is what makes working at Logwin so exciting, not to mention the opportunity to work with people who give their all every single day to ensure that our customers can count on our services at all times.

Boundless possibilities

In order to be able to offer our customers an unwaveringly high quality of service at all times, we systematically hone the skills of our employees. Whether for trainees or experienced members of staff, we offer a wide selection of training opportunities with our “Logwin Elements” development program, from internal seminars through to talent and leadership initiatives.

In addition to professional qualifications, well-functioning teams are a key pillar of our success, which is why the fostering of local Logwin teams plays a pivotal role in our development program. We – as a global provider of logistics services – need dedicated and qualified staff that satisfy the needs of our customers with maximum commitment every day. Across the world. Thanks to international career opportunities, we give our employees the chance to broaden their horizons.



Talent promotion

Logwin is committed to training young people. This is the only way to safeguard our success for the future. It matters to us that our young professionals familiarize themselves with our services and our customers – with all associated requirements and processes – and take responsibility as soon as possible. Our global training strategies not only cover specialist content, but also strengthen personal competencies and skills. With our international trainee program, we qualify selected young professionals for higher-level roles every year.





Embracing corporate social responsibility

The satisfaction of our customers and employees defines the quality of our services and therefore the long-term success of Logwin. In our corporate social responsibility report, we describe the methods we use to ensure environmental, social, ethical, and economic sustainability. For more information on this topic, please visit our website. The wide-ranging social commitment exhibited by our employees at this year's Logwin family days is a prime example of how we embrace corporate social

responsibility. Many sites seized on the idea to visit children's, nursing, and retirement homes. One of these visits took our employees to the Lee Ah Mooi home in Singapore. Alongside monetary and non-monetary donations, we also brightened up the day-to-day lives of the residents. Here and at many other places, our employees' initiatives put smiles on people's faces and helped ensure that this would be a positively memorable day. This is just one part of our commitment to corporate social responsibility.

Code of Conduct

All Logwin employees act on the basis of the same shared values. This globally binding Code of Conduct governs the company's relations with customers, partners, official authorities, and

suppliers, as well as relations between our staff. Furthermore, regular training and audits ensure that all employees are familiar with and apply these core values.



Taking responsibility

We urge all our employees to demonstrate integrity and adhere to moral principles. Therefore, it is perfectly logical that we not only strongly recommend particular ethical courses of action, but also support sporting and social events, thus firmly embedding such aspects within our corporate culture. Similarly, it is important to us that our trainees also take social responsibility seriously.





Sport for good causes

Logwin holds regular health awareness days, giving interested employees an opportunity to medically test their fitness and access information on diet and modern training methods.

Whether on land, in the water, or on bikes, Logwin teams actively participate in running events, cycling races, and triathlons around the world. And we are always happy to take the opportunity offered by these sporting events to raise money for charitable causes.

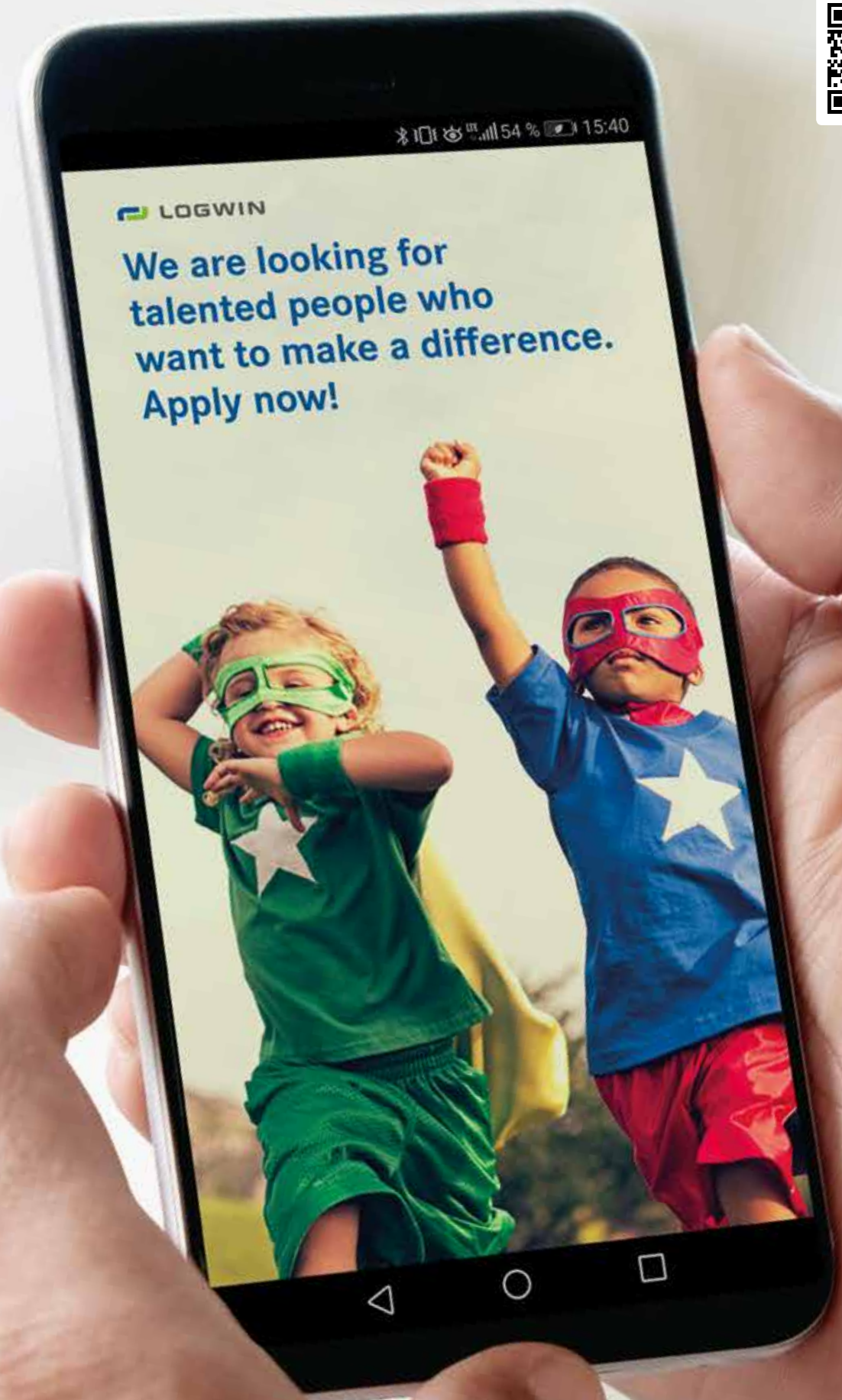
Once again, 2019 will see our teams entering sporting events across the globe. We warmly encourage everyone to get involved! Sign up!
sport-events@logwin-logistics.com



An alternative to the website

Job ads now also displayed in the Logwin app

Access the app here





Global family days

Logwin regularly invites its employees and their families to family days that are held at our sites around the world. They are always a great day out, with climbing walls, bounce houses, creative workshops, chill-out zones, and much more.

The events also provide an opportunity to raise money for good causes. For example, Logwin has been partnering with Save the Children for many years.



Global locations

**Logwin operates its own facilities
in 36 countries:**

- [Australia](#)
- [Austria](#)
- [Belgium](#)
- [Brazil](#)
- [Chile](#)
- [China](#)
- [Colombia](#)
- [Czech Republic](#)
- [Dubai, UAE](#)
- [France](#)
- [Germany](#)
- [Hong Kong SAR](#)
- [Hungary](#)
- [India](#)
- [Indonesia](#)
- [Italy](#)
- [Kenya](#)
- [Luxembourg](#)
- [Malaysia](#)
- [Mexico](#)
- [Netherlands](#)
- [New Zealand](#)
- [Peru](#)
- [Philippines](#)
- [Poland](#)
- [Romania](#)
- [Singapore](#)
- [Slovakia](#)
- [South Africa](#)
- [South Korea](#)
- [Spain](#)
- [Taiwan](#)
- [Thailand](#)
- [Turkey](#)
- [United Kingdom](#)
- [Vietnam](#)



First stage complete: the bike is ready on time for the Tour.

Bike logistics from Logwin



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