Your Logwin 2021 2022 2023 2024 2025 2026

E-Fulfillment: Making Children's Dreams Come True

A Local Presence for Our Customers in Latin America

Consolidation: Goods Flows Tailored to Your Needs

Giving Nepal the Gift of a Future

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YEARS in Hong Kong



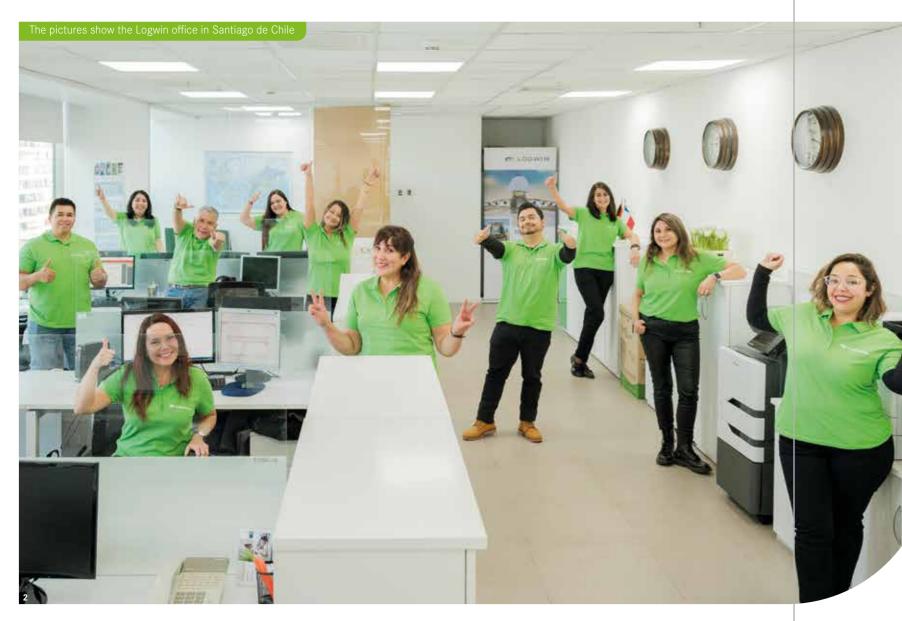




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Consolidation: Goods Smooth LCL Exports **Outstanding Quality** Transparency via Higl

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Growing Together . Empathy Is a Valuable For Team Spirit and E Giving Nepal the Gift

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You can find more information, images, and animations related to our global activities in the Logwin app. Scan the QR code to download the app and dive into Logwin's rich multimedia experience.

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The Power Lies in Our Proximity

We operate worldwide yet are always nearby – our employees can be found on the ground at 190 locations in 37 countries. We develop new processes and ensure that everything runs smoothly and efficiently between the sender and the recipient. Day in and day out, we successfully implement customized solutions to meet our customers' challenges and needs.





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E-Fulfillment: Making Children's Dreams Come True

Biking has been all the rage in recent years, and our Logwin warehouse in Traiskirchen is helping an up-and-coming Austrian bike manufacturer expand its Europe-wide B2B network. All of the company's partially assembled bikes, as well as a wide variety of accessories, make their way from this location to dealers both within and outside the EU. We pick and ship over 200,000 bicycles and more than 350,000 accessory shipments each year for this customer alone – including customs clearance for non-EU countries such as the United Kingdom. The lion's share of our work begins when the sea freight containers with bikes and accessories, like helmets, mud guards, and bike racks, arrive at our warehouse – the shipments travel to our facility from the three European ports of Ravenna, Italy, Hamburg, Germany, and Koper, Slovenia. The preassembled bicycles are then placed in special boxes in our high-bay or block warehouse on special pallets made of iron racks, allowing them to be stacked more compactly without causing damage or scratches.

The first barcode and serial number checks are already carried out during the digital goods receipt process, as this is the only way to trace a bike from its place of origin back to the end customer in case of a dispute – a cornerstone of outstanding quality management. And the bikes themselves are also thoroughly inspected, with damaged boxes promptly reported to the manufacturer. Thanks to a warehouse management system with a direct customer and dealer interface, they can keep their eye on everything.

Incoming orders are sent out to retailers either via a package delivery or trucking company, depending on the size. During picking, we always check the serial numbers and other information one last time. To this day, the rest of the fulfillment process is still perfectly coordinated manual work: packing, shipping, customs clearance. That's something you can always count on with us.

Air Cargo Hub for **Germany and the World**

Logwin's air cargo export hub at Frankfurt Airport is growing into a pan-European hub for a variety of services. Originally designed for Germany, our hub concept now also encompasses shipments from the Netherlands, Belgium, Poland, Austria, France, the Czech Republic, Slovakia, Hungary, and other countries, which are combined and consolidated at this central location on their way to all the world's major destinations.

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We maintain a local presence on all five continents and offer one-stop services directly in the vicinity of our customers. In this context, we coordinate between the gateway and our Logwin warehouses quickly and in line with our customers' needs, whether the shipment will be routed via the hub or sent directly. The result is a comprehensive range of frequent, worldwide air cargo connections with regular departure schedules.

Weekly analyses with all parties involved ensure that all processes run smoothly and are continuously improved. In addition, building our own airline ULDs (unit load devices) results in a low damage and a high departure rate. Our long-standing partnerships with airlines allow us to offer our customers sufficient shipping capacity, even in tight market situations.



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Our experienced staff ensure that everything runs smoothly. For quality assurance, Logwin maintains its own personnel at the warehouse in order to intervene early on in the event of abnormalities and to make corrections quickly. Combining goods flows across Europe allows departures to be closely timed. Short response times and confirmed bookings with the airlines make it possible to arrange flights at short notice.

Processing via our globally standardized transport management system means that we have a large number of interfaces to ground handling agents, airlines and our local offices, enabling data to be transferred seamlessly from the departure station via the gateway to the destination station. Last but not least, this also ensures that data is transferred to customs authorities properly and securely, which in turn facilitates smooth, orderly customs processes.



Customers Value Our Sea-Air Connections

Our combination of sea and air shipping enables faster delivery on routes from Europe to Asia and back.

Lockdowns and sanctions once again caused a noticeable decline in available "belly" passenger aircraft cargo capacity in 2022, which at the same time drove up shipping rates. Ship delays, suspended port slots, and container congestion all put pressure on the market. In order to remain operational, sound concepts and reliable alternatives are needed. That's why we offer our customers the ability to combine shipping via sea and air, because these sea-air services form a cheap, reliable, and increasingly used option.

Our Sea-Air Service combines the best of both worlds: significantly faster transit times than when shipping by sea alone, and lower costs compared to shipping by air alone. Logwin handles everything from the point of departure to the recipient, including transshipment and consolidation.

When switching to our sea-air service, we coordinate the ideal combination of the two transport systems for our customers' project. The modified process makes noticeably faster deliveries possible and cuts costs, yet the customer's point of contact at our company remains unchanged. Fixed advance bookings and reliable timing also contribute to a smooth process. Shipments from Asia first travel by sea to Dubai and then by air to Europe. With a regular transit time of up to 21 days, our sea-air service is even an attractive alternative to our China Rail or China Truck service. In the opposite direction, we transport the goods from Europe to Hong Kong by air and from there by sea, e.g., onward to Australia or New Zealand.

Our complete sea-air package is rounded out by documentation in our globally standardized IT system, which ensures transparency along the entire logistics chain. This system allows our customers to view and track shipments at any time.







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Stylish Furniture -**Personalized and at Its Destination Quickly**

High-quality lounge furniture for indoor and outdoor use, comfortable foam beanbags, and much more - personalized, high-quality, and long-lasting. And the best part? A delivery time of only a few days! A German furniture start-up combines these customer requirements in a particularly clever way, and Logwin has been providing goods warehousing and B2C fulfillment services for the company with its global sales approach since 2021.

Coordinating incoming goods, picking numerous color, fabric, and configuration options; packaging, prepayment of shipping charges, and delivery - everything is handled by our fulfillment center in Kerpen, near Cologne, Germany, and the furniture is delivered to consumers all over Europe. The particular challenge is that this furniture, which customers can configure themselves, can quickly add up to a single order that consists of a total of 35 large boxes. With its network of reliable shipping partners, Logwin supports distribution by ensuring that shipments of this size are delivered to customers on the specified dates.

In the future, the newcomer is aiming for a delivery time of less than one week. This will require a streamlined supply chain and close collaboration between all the partners involved - and will send a strong message to the furniture market when it comes to custom-assembled furniture.







And there's something else we're proud of: since the beginning of the project, up to 30,000 packages a month have left our warehouse in Kerpen on behalf of this customer, approx. 1,400 packages a day. In order to handle this volume, our order pickers process the orders that flow into the warehouse system automatically in a manner that is both timely and efficient.

At the same time, additional delivery options will continuously be added, such as at-home assembly or even taking the outer packaging with after drop-off. Following initial test deliveries to Asian and North American markets, the ambitious furniture trendsetter's globally envisioned business is set to take the next big step with worldwide distribution.









Think Big!

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Major projects are our bread and butter. Whether it's a 229-ton oversize generator, an extra-long turbine for power generation, heavy-duty transport by truck or ship – we always find the right solution and the appropriate means of transportation for our customers around the world. . . ADDRESS TRANSFER

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At Home All over the World

Economic sectors are now more closely interconnected than ever before, but they face many new challenges. Only those who integrate innovations, intelligently structure processes and goods flows, and have well-coordinated teams can achieve international success over the long term. Logwin works day and night to keep goods flowing, including between Latin America and Oceania – with pinpoint accuracy and tremendous dedication.







Logwin Solutions Austria has been handling outbound logistics for one of the world's bestknown energy drink manufacturers for 30 years. In early 2022, the company engaged Logwin to handle all of the shipments destined for Canada in addition to the US business Logwin was already responsible for.

The approximately 3,000 40-foot containers per year are moved through three European ports: Hamburg, Bremerhaven, and Genoa. As a result, twelve trains leave the customer's two factories in Austria and Switzerland every week bound for northern Germany, and four more for Italy. Stuffing – i.e., transferring the goods from the freight cars to the shipping containers – is carried out in Hamburg and Bremerhaven directly at the ports. In Genoa, this takes place at a logistics hub located about 100 kilometers from the coast due to space constraints at the port itself. From Genoa, the goods are then transported by ship to the Canadian port cities of Montreal, Calgary, and Toronto – a solid alternative to using the often overcrowded North Sea ports.

The sub-zero temperatures in the winter months are another challenge that Logwin has overcome – between October and March, the energy drink cans have to be transported in temperature-controlled containers (known as "reefer containers") to protect the products from the cold. In this case as well, a diversified portfolio of shipping companies and ports helps to ensure that such specialized equipment is available in sufficient numbers.







Our customers in the mechanical engineering sector benefit from our presence in Latin America just as much as automotive suppliers or companies in the fashion and consumer goods industries. From extra-long and heavy individual items weighing more than 100 tons to the consolidation of goods in the Logwin network from Asia and Europe, we are always a reliable partner. At the same time, our air and sea cargo hubs in Frankfurt and Hamburg ensure that we can offer regular and reliable service with our own consolidated shipments.

Reliability, operational excellence, and constant communication are the hallmarks of our experienced and dedicated staff, who deliver outstanding service quality in an environment characterized by a wide range of formalities and long distances between economic centers.

Logwin's globally standardized IT system supports rapid troubleshooting for our customers and ensures that they receive the usual reliable updates on pickups, freight documents, deadlines, and other agreed upon milestones, even in turbulent times.









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Daily Feats

Years of expertise, standardized IT systems, and highly qualified employees ensure that Logwin can always offer reliable solutions and adequate alternatives, even in economically challenging times with increasingly complex shipping processes – whether for imports or exports, for large-scale shipments, or for special orders. This is because we aren't satisfied until the cargo reaches its destination on time.



Logwin Celebrates 50 Years in Hong Kong

n the summer of 1972, Logwin made the bold decision to enter the Chinese market and established its first logisics office in Hong Kong – at that time under the name "East West Freight Limited." In the 1970s, it gradually became apparent that the only way that he world's cultures would develop the best possible way was through operation, and traditional European ands began to receive assurances hat they would be allowed to trade in

A small office right in the logistical center of Hong Kong that offered both air and sea freight services laid the foundation. Over the years, the site's range has grown to include not only shipping by sea and air as well as warehousing, but also consolidation services and special solutions, including deliveries to downtown Hong Kong that are timed to the minute. Today, our Hong Kong location is one of the largest and most important in all of Asia for our company, and we currently operate five additional offices in South China alone that are part of the Hong Kong organization.

In addition to its free port, the city has one of the largest cargo airports in the world. Due to its status as a free trade zone, goods can also transit through here - which simplifies customs procedures and significantly reduces the time and costs of trade. No wonder, then, that the airport is the most popular transshipment and consolidation point for southern China.

As China has now risen to become a major innovation hub, a particularly large number of cutting-edge goods from the electronics sector are transshipped in Hong Kong destined for Europe, the United States, and, increasingly, the Asian region. In turn, machinery (parts) and highly coveted premium apparel often flow from the Western world to Hong Kong and Asia.

In the meantime, the company has about 100 employees in this fascinating metropolis, with another 100 or so working at the other offices in South China, which are located in Shenzhen, Xiamen, Dongguan, Foshan, and Guangzhou. They are all united by their goal of bringing together suppliers, customers, and logistics services in the best possible way and serving as a reliable mooring in the sometimes rather rough seas that are global trade.





A Local Presence for Our Customers in Latin America

Logwin has been active in Latin America for over 45 years - with its own national subsidiaries in Brazil, Chile, Colombia, Mexico, and Peru, and also with the help of long-standing partners in Central America. We are well acquainted with the wide range of regulations and regional specialties of the markets and cultures and offer our customers a full service: from shipping by air and sea to our customs clearance service and trucking - both within the Mercosur nations and across the border to the USA - we are at home in all major industries, including project-based freight forwarding.





Consolidation: Goods Flows Tailored to Your Needs

Thanks to buyer's consolidation and our gateway service, we deliver shipments by sea directly inland to Germany and Europe without transshipment at the port of arrival. In this process, we rely on our broad network of 190 locations worldwide.

From our offices, we analyze the location of our customers' suppliers and coordinate the associated shipments in the main and onward legs for a customized buyer's consolidation concept. Together with our customers, we find the ideal consolidation points, maximize the use of cargo volumes, and offer customized solutions to optimize the shipping process.

On the busiest routes in LCL gateway service between Asia and the Indian subcontinent to Europe, we take advantage of several ship departures per week. Taking loading guidelines and the timing of departures into account, we intelligently link buyer's console containers with our LCL gateway containers for our customers, thus providing a delivery service precisely tailored to their needs.

In addition to our employees' operational expertise, our homogeneous processes and our transport management system (TMS) ensure a consistently high quality throughout the supply chain. We coordinate the direct delivery of our containers to European ports and route consolidated containers all the way inland to avoid cargo handling at the port of arrival and ensure that goods flow efficiently.

The bookings from the various suppliers are consolidated at predefined points in the departure



region, where an initial interface check is carried out. During this process, we check that the shipments are complete and physically intact on site. We also customize the prioritization and routing of orders to the respective destination region. Stowage instructions and desired loading sequences are implemented accordingly in our loading plans and documented photographically.

By combining our own customer containers with our LCL gateway network, we are able to provide at least weekly departures for any surpluses that arise. These are either additionally fed into our gateway network or temporarily stored to ensure proper utilization of the next consolidated container's capacity. This works within Asia on the routes to and from Oceania just as it does from Europe to North and South America or vice versa. In this way, we ensure that our customers can plan with reliability and have the flexibility they need in their supply chain.

In order to respond with flexibility to changing schedules, consolidated goods can be expedited – for example via our Sea-Air, China Rail, or even China Truck



services. We also offer other additional services, such as quality controls at the warehouse, loading containers according to type or article, marking and labeling, splitting orders according to receiving addresses, or neutralizing shipments and delivering them directly to end customers.

Our clients benefit from improved container utilization, reduced delivery frequency at their warehouse, and - as part of our additional services - a simplified unloading process. The order status can be tracked at any time via our online tracking system and checked down to the item or PO level. Messages from our TMS are supplemented via a variety of interfaces, including to INTTRA, Infor NEXUS, the shipping companies, and the port terminals, among others. This comprehensive automatic monitoring is regularly complemented by separate checks performed by our Central Coordination Desk and compared with the current information provided by the shipping companies and the shipping schedules. In this way, our customers receive reliable feedback on shipment data, order and shipment status, quantities, weights, volumes, and the shipping documents on file.

Smooth LCL Exports

PROFESSIONAL

The increasing complexity along international transport routes is making it ever more challenging to maintain a smooth flow of operations.

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To ensure that general cargo exported by sea can be processed without any issues, Logwin closely monitors departure schedules and sailing lists to ensure that pre-carriage and deliveries take place within the scheduled time windows. in this context, deadlines for pre-carriage must be met at the specified closing times for loading, so that the planned quantities and destinations match the corresponding advance reservations with the carriers and sufficient cargo space and the right container types are available.

Goods from all over Europe are consolidated at Logwin's export consolidation hub in Hamburg and shipped by sea several times a week to major ports in Asia, Australia, New Zealand, South America, the Middle East, and the Indian subcontinent, as well as the USA and Canada.

All of the shipments from Germany and Europe that are processed through this hub undergo multiple inspections with respect to their labeling, external condition, packaging, and to ensure that they consist of the correct number of packages. Loading each shipment must, of course, be carried out in complete compliance with customs regulations and conform to applicable customs clearance and documentation rules.

In addition, the operations carried out in the packing hall are of vital importance, as loading consolidated containers with various goods and packaging requires a high level of technical expertise. Crates and boxes of different sizes, tubes, big bags, drums, and pallets have to be stowed properly so that the goods do not suffer any damage while in transit by sea.

In this context, we pay particular attention to ensuring that the goods are professionally stowed and secured in the container by means of airbags, spacer plates, dunnage, lashings, and straps. Should packaging prove to be defective, seaworthy packaging can be produced prior to shipping at the packing station. In addition, in the case of hazardous materials in consolidated containers, care must be taken to ensure that the goods are handled properly, stored correctly, and that restrictions on mixed loading are observed.







Outstanding Quality

Standards and certifications seem like a dry and complicated matter at first glance. In fact, however, they are key to our success, as they prove in black and white that our customers around the world can rely on services of the highest quality at all times.

To ensure that we meet the increasing requirements, we continuously update and enhance our standards and implement a management system to align all our processes with them. This is bearing fruit we are

proud of, as in recent years we have initiated numerous new certification processes in the important fields of quality, safety, and the environment.

Logwin is certified according to the following globally recognized ISO standards:



quality





These certifications not only strengthen our internal,

combating climate change. In addition, they allow us

to demonstrate this exceptional commitment to our

customers and set a good example for the rest of our

day-to-day commitment to quality, safety, and

environmental management

occupational health and safety

,500

security management in the supply chain

Other local certifications include:

- · SQAS
- (Safety & Quality Assessment System)
- · AEO
- (Authorized Economic Operator) TAPA
- (Transported Asset Protection Association)



Transparency via **High-Performance IT**

Knowing which product is where at what time - the more global and interconnected supply chains become, the more difficult it becomes for companies to provide their customers with information about the current status of their order. But that's exactly what an increasing number of customers are demanding, namely digitally transparent supply chains across all means of transportation. The Logwin Order Tracking System (LOTS) makes it possible to track every single order, right down to the purchase order level. As a result, LOTS creates end-to-end transparency along the entire supply chain, from production to the final recipient.

Our customers are notified of defined "events" by means of a self-explanatory traffic light system. The accompanying documents can be uploaded for each order and can be accessed digitally via the tracking number. In this way, each item of cargo takes its documents with it on every step of the journey. The Electronic Data Interchange (EDI) system converts forms into standardized formats and avoids errors that occur during manual data entry. Around 25,000 such conversions per day ensure that data quality remains extremely high.



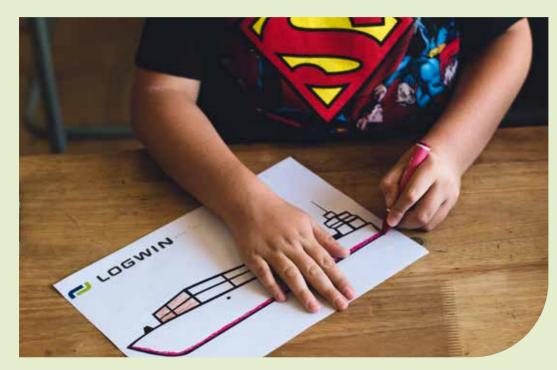
Our customer relationship management system (CRMS) serves as the central data repository for all customer data. This "single source of truth" enables us to respond to requests individually at any time, regardless of which representative is involved, and to provide personalized service to each and every customer. Because the information about the goods is available from a central location, our customers are also able to provide information to their buyers at any time. Furthermore, customized statistics and reports give them the ability to optimize their logistics costs for each individual product.



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Going the Extra Mile Is Simply Par for the Course

Here at Logwin, we know how important responsibility and engagement are - not only for our own employees, but also for society and the environment. That's why we are committed to a variety of vocational training and development programs and are passionate about sports, charity, and working with young people - both during and after work. This is how we pass on what we are best at – and actively support charitable organizations around the world. Because successful companies have an obligation to give back.





Growing Together

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Demand-driven HR development with a focus on individual strengths forms the foundation of our growth. To achieve this, we are pursuing an ambitious goal – because we should never stop learning, Logwin offers a platform where our employees can take their skills and knowledge to the next level.

For this reason, we offer three programs for different groups in order to support our employees in their personal and professional development over the long term. A number of activities have brought us even closer together in recent years, particularly the cross-regional networking that has resulted from the extensive use of digital technology.

Fostering Young Talent the Right Way

Flourish@Logwin is our program that helps young talents grow personally, professionally and economically. For one year, the participants spend time in different departments in their home countries and familiarize themselves with new areas of responsibility. They independently implement a sales project and are also involved in a project of their own choice outside their workplace. In addition to monthly online training sessions, participants come to Germany in person for several weeks of training and hands-on activities in order to reap the benefits of international experience and face-to-face interaction. This creates an internal network of contacts that extends far beyond the boundaries of Flourish@Logwin and systematically prepares participants for more challenging roles at Logwin.



Trained to Lead

Leadership@Logwin is a program we have developed to cover a wide range of leadership topics. In it, our managers go through several training modules in teams. In addition to advanced training, this also particularly involves personal reflection. The focus here is on learning from each other and viewing the entire group as one leadership team that transcends branch and national boundaries. The sessions are geared toward all managers, from executives to team leaders, and are rolled out over several modules. After all, a leadership culture only develops when it is lived and breathed throughout the entire company.



Through our programs, we invest in our employees for the long term and thus create success stories – both individually through exciting career paths and as a whole company as a team.



Gaining New Perspectives

Anyone looking to gain international work experience has the opportunity to participate in the Abroad@ Logwin program at our location in Dubai for two years. The focus here is also on thinking outside the box, because over the course of the program, participants not only familiarize themselves with our various fields of activity on site, but also discover the unique aspects of our business in the cultural melting pot that is Dubai. This professionally and personally transformative time helps participants successfully launch a career in sales or technical fields after the program – in Dubai or at any other Logwin location in the world.



Empathy Is a Valuable Asset

Anyone who works at Logwin knows what it means to take on responsibility. But commitment and vision are not only important to us within the company. As a globally active group with subsidiaries in numerous countries, our responsibility to society and our planet is just as important to us as our employees' personal growth. After all, engagement always involves both giving and taking.

That's why we support charity projects - and not just Logwin employees can nominate organizations and financially, but with our greatest asset: namely our employees worldwide, who we want to support in the implementation of social and environmental projects of their choice. This is because we know what they have in them: vision, great ideas, and the desire to make a difference. That is why supporting our employees' local and individual charitable activities is bility together can also make great things happen extremely important to us.

initiatives, either individually or as part of a team, that they would like to be involved in or contribute to in the future. We select at least one project per country, which we then provide both financial and hands-on support. After all, as a logistics company, we firmly believe that those who assume responsitogether.









For Team Spirit and Engagement

Our Logwin racers are active in sports events all over the world. Exercising together greatly enhances team spirit, promotes health, and on top of that, it's a lot of fun! This is why we support our employees' athletic interests throughout the year via local initiatives on health-related topics and sports programs. In addition, we regularly participate in athletic events around the globe in smaller and larger teams, resulting in a jam-packed calendar of sports events for the year.



Here you can watch the Wings for Life video 2022

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Running for a Good Cause

Our participation in the "Wings for Life World Run" was once again our running highlight in this calendar year. The Logwin racers have been competing in this annual charity run since 2019 – supporting the Wings for Life Foundation dedicated to spinal cord research with an ever-growing team. We are particularly proud of the impressive fact that in 2022, we fielded the third largest team in the world, with over 1400 participants from across the globe!

At the end of the running year in October 2022, Logwin racers turned Frankfurt's streets into a race track and conquered a marathon – running either individually or as part of a relay team.













Hopping in the Saddle Together

There were also plenty of opportunities for bike riders to hop in the saddle. The Skoda Velotour Eschborn and the race open to everyone as part of this year's Deutschland Tour in Stuttgart were firmly scheduled events for the amateur cyclists among our employees, customers, and partners.

The two bike races offered a variety of different routes and difficulty levels – ranging from 40 to 120 kilometers – giving everyone the opportunity to set their own personal goals and cross the finish line wearing the Logwin jersey. We're extremely proud of everyone that participated and celebrated their achievement with the many spectators in the Logwin fan club.



Giving Nepal the Gift of a Future

In April and May 2015, severe earthquakes struck Nepal, and the situation there is still critical today. In order to continue to help the local residents and improve young people's prospects, Logwin has been working with a major customer and the Zukunft für Nepal Ostwürttemberg e.V. ("Future for Nepal East Württemberg Association") to support the region for several years. The declared goal for this year was to build a training workshop including a small, fully functional hydropower plant.

A large German mechanical engineering firm with close ties to the charitable organization bought and collected heavy machinery for this project refurbished the used parts, and is supporting the construction of the training workshop on site. A well-known prefabricated house manufacturer from northern Germany provided the construction kit for a half-timbered house worth around half a million euros - because half-timbered houses, especially

total of four 40-foot containers, the prefabricated house parts traveled from Hamburg to the Indian port city of Kolkata over the course of the summer. In addition, a flat rack construction container filled with machine parts and equipment headed in the same direction by ship from Italy. Logwin covered the shipping costs and provided services and labor amounting to a mid-five-figure sum.

By the end of August 2021, the entire cargo had





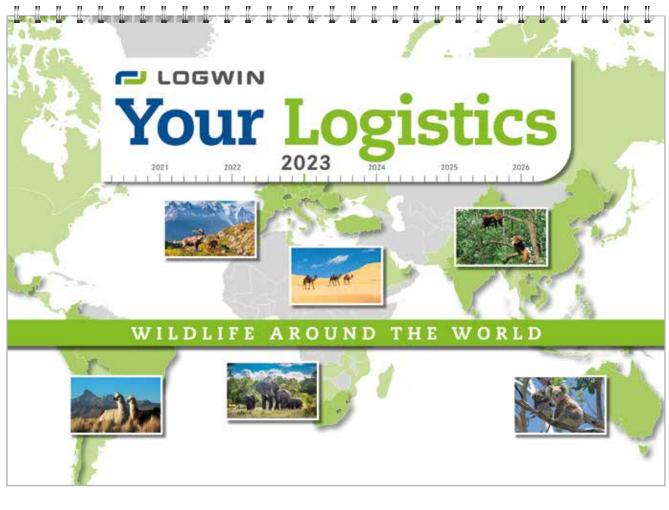
with us!





Our locations worldwide including partners:

Albania, Argentina, Australia, Austria, Bangladesh, Belarus, Belgium, Bosnia-Herzegovina, Botswana, Brazil,





Logwin goes wild

We will be happy to send you a copy of our new poster and calendar. Orders are placed via the Logwin app.



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