

Key Figures January 1 – June 30, 2011

Group	<i>in thousand €</i>	2011	2010
Net Sales		659,362	649,547
<i>Change to 2010</i>		1.5 %	
Operating Income (EBIT)		12,628	10,089
<i>Margin</i>		1.9 %	1.6 %
Net Result		3,636	-3,350
Operating Cash Flows		-19,047	-9,376
Net Cash Flows		-16,554	628

Business Segments	<i>in thousand €</i>	2011	2010
Solutions			
Net Sales		351,167	339,739
<i>Change to 2010</i>		3.4 %	
Operating Income (EBIT)		2,889	3,484
<i>Margin</i>		0.8 %	1.0 %
Air + Ocean			
Net Sales		308,445	309,515
<i>Change to 2010</i>		-0.3 %	
Operating Income (EBIT)		12,401	9,870
<i>Margin</i>		4.0 %	3.2 %

	Jun. 30, 2011	Dec. 31, 2010
Equity Ratio	37.1 %	32.6 %
Net Financial Debt (<i>in thousand €</i>)	24,444	28,098
Number of Employees	5,821	5,686

The Half-Year Financial Report 2011 is published in both English and German. The English version is a translation from the German original, which is authoritative.