

## Key Figures January 1 – March 31, 2011

<b>Group</b>	<i>in thousand €</i>	<b>2011</b>	2010
Net Sales		336,280	320,709
<i>Change to 2010</i>		4.9 %	
Operating Income (EBIT)		8,396	7,426
<i>Margin</i>		2.5 %	2.3 %
Net Result		3,412	151
Operating Cash Flows		-10,509	-1,297
Net Cash Flows		-10,025	-3,969

<b>Business Segments</b>	<i>in thousand €</i>	<b>2011</b>	2010
<b>Solutions</b>			
Net Sales		180,677	175,125
<i>Change to 2010</i>		3.2 %	
Operating Income (EBIT)		4,194	4,351
<i>Margin</i>		2.3 %	2.5 %
<b>Air + Ocean</b>			
Net Sales		155,666	145,536
<i>Change to 2010</i>		7.0 %	
Operating Income (EBIT)		5,878	4,835
<i>Margin</i>		3.8 %	3.3 %

	<b>March 31, 2011</b>	Dec. 31, 2010
Equity Ratio	33.1 %	32.6 %
Net Financial Debt ( <i>in thousand €</i> )	40,699	28,098
Number of Employees	5,772	5,686

The Quarterly Financial Report 2011 is published in both English and German. The English version is a translation from the German original, which is authoritative.