

Key Figures January 1 – December 31, 2010

Group	<i>in thousand €</i>	2010	2009
Net sales*		1,356,517	1,112,968
<i>Change to 2009</i>		21.9 %	
Operating Income (EBIT)*		24,129	9,672
<i>Margin</i>		1.8 %	0.9 %
Net Result		395	-82,520
Operating Cashflow		25,094	9,208
Net Cashflow		31,993	7,698

Business Segments	<i>in thousand €</i>	2010	2009
Solutions			
Net Sales		689,700	690,434
<i>Change to 2009</i>		-0.1 %	
Operating Income (EBIT)		8,085	990
<i>Margin</i>		1.2 %	0.1 %
Air + Ocean			
Net Sales		666,723	423,923
<i>Change to 2009</i>		57.3 %	
Operating Income (EBIT)		22,666	14,176
<i>Margin</i>		3.4 %	3.3 %

	Dec. 31, 2010	Dec. 31, 2009
Equity Ratio	32.6 %	21.0 %
Net Financial Debt (<i>in thousand €</i>)	28,098	98,179*
Number of Employees	5,686	5,510*

* Continuing Business Operations

The Annual Financial Report 2010 ist published in both English and German. The English version is a translation from the German original, which is authoritative.