

Ship Parts Logistics – Logwin experiences increasing demand

Grevenmacher (Luxembourg) – More and more ships only order spare parts when they need them since this saves procurement and storage costs. Logwin, the international logistics services provider, is also seeing this trend with the demand for its Ship Parts Logistics special service growing by 28 % in the last three years. Shipowners are benefiting from cooperation with a logistics specialist because they can save costs as a result of improved transport conditions.

Storage space for own equipment is limited on ships and it is impossible to carry several replacement parts for every important component. While several parts used to be carried for each of the most important technical components for navigation, the bridge and machinery, most ships today usually only have a single part on board. “The trend is clearly away from storing spare parts on board and towards ordering them when required,” says Helmut Kaspers, COO of the business segment Air + Ocean of Logwin AG. This saves space and last but not least costs. However, a replacement must be delivered very quickly when a part breaks down. Idle times are expensive. If a ship cannot leave port its schedule and cost structures are disrupted.

A fast, global delivery service is the answer. Logwin in Hamburg for example receives several Ship Parts orders each week. Staff collect the required replacement parts from prescribed dealers and organize transport and delivery. Customers include shipyards, shipowners and supply or operating companies. “It doesn’t matter whether it’s a small electronic component, an entire crank shaft or an anchor chain weighing several tonnes – we can supply ships and shipyards with all types of replacement parts and components,” explains Helmut Kaspers. For transportation Logwin can call on the many synergies it enjoys as an international logistics services provider. “Our Ship Parts customers benefit from the highest level of service at the most favorable conditions when booking freight space, planning transport capacities and arranging interim storage,” says Helmut Kaspers.

Global service – regional expertise

Shipments reach their destination by air freight, sea freight or truck in the shortest possible time. “An order is sometimes so urgent that we have to deliver the replacement parts half way around the world within 48 hour of receipt of the order,” according to Helmut Kaspers. Depending on the ship’s location, one of Logwin’s 18 regional Ship Parts Logistics Centers is responsible for final delivery. The logistics

centers are situated in Athens, Bangkok, Dubai, Hamburg, Ho Chi Minh City, Hong Kong, Johannesburg, Larnaca, London, Miami, Milan, Perth, São Paulo, Santiago de Chile, Seoul, Shanghai, Singapore and Valletta. The centers also hold consignment stock. Logwin regularly procures ship parts from numerous manufacturers in various countries and stores them here until they are ordered.

Logwin manages the delivery of replacement parts from the logistics centers within the region in close coordination with its global network of locations. Delivery is usually made to the port or shipyard, or even on board the ship if requested. “Our colleagues in the region know exactly what is expected,” explains Helmut Kaspers. “They are familiar with the safety regulations, customs provisions and conditions of delivery in their region.” Customers are kept up to date at all times about the current status of their shipment via the “Logwin Boat” IT platform. The IT tool is also used to manage stock levels in the 18 Ship Parts Logistics Centers.

Logwin at Marintec China 2011

The logistics services provider Logwin will be present at the international Marintec China Exhibition taking place in Shanghai from 29 November to 4 December 2011. It is the fifth time that Logwin will be exhibiting at the maritime industry’s largest trade fair in Asia.

Marintec China has been taking place every two years for the past 30 years. It welcomed 42,689 visitors from 87 countries in 2011. More than 1,480 exhibitors presented their goods and services over the 50,000 m² of the exhibition area.

Logwin will be showing Marintec visitors its maritime expertise on the shared German stand:

Shanghai New International Expo Centre
German Pavilion in hall W4
Stand 4E41-2

www.marintecchina.com

About Logwin AG

As an external partner, Logwin AG, Grevenmacher (Luxembourg), develops a comprehensive range of logistics and service solutions for trade and industry. In 2010, the group generated sales of 1.4 billion euros and currently employs approximately 5,900 staff. Logwin operates in all main markets worldwide and has over 250 locations across all continents. With its two business segments Solutions (customer-focused contract logistics solutions) and Air + Ocean (global air and sea freight activities), Logwin AG is one of the leaders in the market.

The Logwin business segment Air + Ocean is represented at over 200 locations, of which 115 are wholly-owned, on all five continents. Around 2,000 employees provide air and sea freight transport as well as specially tailored and complex logistics solutions. The focus of our international engagement is in Europe, Asia, Australia, South America and Africa. The global network is reinforced by partnerships and cooperation agreements, which include membership of the sea freight cooperation Group 99 and the air freight cooperation FUTURE.

Logwin AG is listed in the Prime Standard of the Deutsche Börse. The majority shareholder is DELTON AG, Bad Homburg (Germany).

Your contact at Logwin:**www.logwin-logistics.com****Volker Hoebelt**

Director Sales + Marketing at the business segment Air + Ocean

Phone: +49 6021 343-9000

Fax: +49 6021 343-9008

volker.hoebelt@logwin-logistics.com