

Electronic Air Waybill: Logwin is leading partner of Lufthansa Cargo

Grevenmacher (Luxemburg) - The global logistics service provider Logwin signed an agreement with Lufthansa Cargo AG on 7 December 2010, covering the use of electronic data interchange (EDI). This makes Logwin the first company to be chosen by the carrier as a leading partner. The agreement applies retroactively from 17 November 2010, since when Logwin has been able to conclude freight contracts with Lufthansa Cargo AG and handle transportation exclusively on the basis of an electronic Air Waybill. The first air freight shipment covered by an electronic Air Waybill took off from Stuttgart for Chicago on 18 November 2010.

"Being able to conclude agreements electronically means that we can simplify and hence speed up transportation", says Helmut Kaspers, COO of Air + Ocean at Logwin. "For us this is the starting point for general e-freight processing - we can begin to say goodbye to paper-based documents." Logwin has been able to model the entire documentation for air freight shipments for its customers electronically - provided that processing by other players in the supply chain is also e-freight capable.

Setting standards

The idea and the standards for the electronic Air Waybill originated with the International Transport Association (IATA), who developed the process together with various interest groups from the industry. The aim was to make the paper-based Air Waybill redundant, removing the need for printing, transporting and physically archiving the documents. The IATA specifications regulate every detail of the processes covering the "Carriage of Cargo using Electronic Data Interchange" and these form the basis for the corresponding agreements between Logwin (as shipper) and Lufthansa (as carrier). "As a general rule, the agreement applies to all air freight transport that Lufthansa Cargo and Logwin execute together", explains Helmut Kaspers. "Our customers benefit not just from faster processes but also from increased transparency and greater security, since the contents cannot be subsequently modified, the unauthorised use by third parties is ruled out and the form and required content of the electronic document have been specified in detail." Logwin intends meeting IATA's target of processing at least 10 percent of all air freight shipments as e-freight this year.

About Logwin AG

As an external partner, Logwin AG, Grevenmacher (Luxembourg), develops a comprehensive range of logistics and service solutions for trade and industry. In 2009, the group generated sales of 1.1 billion euros and currently employs approximately 5,500 staff. Logwin operates in all main markets worldwide and has locations across all continents. With its two business segments Solutions (customer-focused contract logistics solutions) and Air + Ocean (global air and sea freight activities), Logwin AG is one of the leaders in the market.

The Logwin business segment Air + Ocean is represented at over 200 locations, of which 105 are wholly-owned, on all five continents. Around 2,000 employees provide air and sea freight transport as well as specially tailored and complex logistics solutions. The focus of our international engagement is in Europe, Asia, Australia, South America and Africa. The global network is reinforced by partnerships and cooperation agreements, which include membership of the sea freight cooperation Group 99 and the air freight cooperation FUTURE.

Logwin AG is listed in the Prime Standard of the Deutsche Börse. The majority shareholder is DELTON AG, Bad Homburg (Germany).

Your contact at Logwin:**www.logwin-logistics.com****Volker Hoebelt**

Director Global Sales + Marketing at business segment Air + Ocean

Tel.: +49 6021 343-9000

Fax: +49 6021 343-9008

volker.hoebelt@logwin-logistics.com