

Logwin establishes own national subsidiary in Kenya

Grevenmacher (Luxembourg) - The global logistics service provider Logwin has established its own national subsidiary in Kenya. The first office opened in the Kenyan capital of Nairobi in April this year, with a second office to be established around 500 km away in Mombassa in June.

"Consequently expanding our network of branches is and will remain a significant cornerstone of our strategy", explains Helmut Kaspers, COO of the business segment Air + Ocean at Logwin AG. "We are placing increasing importance on local entrepreneurial commitment, as evidenced by the current establishment of our national subsidiary in Kenya and in India last year."

Logistics from A to Z

Darren Brown is the country director of Logwin Air and Ocean Kenya Ltd. The 40-year-old Brit has extensive experience in the African logistics market. Brown and his team offer Logwin customers in Kenya a complete one-stop logistics service: In addition to managing air and ocean freight consignments, the company also specialises in cross-border transportation to the neighbouring East African countries, including the delivery of aid supplies. Project management, supply chain management, warehousing, distribution and customs clearance round off the product range.

Kenya at the crossroads

With its own offices in Nairobi and Mombassa, Logwin has a presence in two major logistics centres in Kenya. The capital of Nairobi is one of the most significant economic centres in the country. The majority of Kenya's imports and exports transported by air - around 200,000 tonnes of goods annually - pass through Jomo Kenyatta International Airport. The harbour city of Mombassa, Kenya's second largest city, is the major hub for Uganda. "A lot is happening in Kenya in terms of logistics infrastructure at the moment", declares Patrick Federle, Managing Director Region Africa, Logwin business segment Air + Ocean. "For example, current projects include the modernisation of the port facilities in Mombassa and upgrading of the highway to Nairobi. As logistics service provider we profit directly from this." Kenya imports primarily petroleum and petroleum products, chemicals, white goods, machines and vehicles. Its main exports are tea, coffee, vegetables and fruit, as well as cut flowers and garments.

Many years' experience

Logwin has had a presence on the African continent since 1976 and operates five offices in South Africa. "Establishing our Kenyan national subsidiary is the springboard for expanding our activities in Africa", explains Helmut Kaspers. "This market offers great potential and we want to support our customers on the ground with reliable logistics services."

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About Logwin AG

As an external partner, Logwin AG, Grevenmacher (Luxembourg), develops a comprehensive range of logistics and service solutions for trade and industry. In 2009, the group generated sales of 1.1 billion euros and currently employs approximately 5,500 staff. Logwin operates in all main markets worldwide and has locations across all continents. With its two business segments Solutions (customer-focused contract logistics solutions) and Air + Ocean (global air and sea freight activities), Logwin AG is one of the leaders in the market.

The Logwin business segment Air + Ocean is represented at over 200 locations, of which 98 are wholly-owned, on all five continents. Around 1,900 employees provide air and sea freight transport as well as specially tailored and complex logistics solutions. The focus of their international engagement is in Europe, Asia, Australia, South America and South Africa. The global network is reinforced by partnerships and cooperation agreements, which include membership of the sea freight cooperation Group 99 and the air freight cooperation FUTURE.

Logwin AG is listed in the Prime Standard of the Deutsche Börse. The majority shareholder is DELTON AG, Bad Homburg (Germany).

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