

## **Logwin strengthens its presence in Brazil**

**Grevenmacher (Luxembourg)** – The international logistics service provider Logwin is expanding its network of locations in Brazil. In addition to its existing locations in Santos and São Paulo, Logwin is now present in Campinas. The company started operations there on 1 September 2008 with a downtown sales office and an office at Viracopos airport.

"Business is developing very positively in Brazil", says Helmut Kaspers, COO of Logwin AG's business segment Air + Ocean. "We are expecting last year's volume to double in 2008, mainly due to new business in the area of imports". Setting up operations in Campinas shows that Logwin is taking growing demand into account and is getting closer to the local customers. The company provides international air and sea freight transportation in Brazil and performs project management as well as a broad range of value-added services.

Campinas is situated about 100 kilometres north of São Paulo and is one of Brazil's most dynamic centres of business and commerce. Well-known companies from various industrial sectors such as electronics and automotive have set up operations there. With the internationally significant Viracopos airport – South America's largest airport for freight – and excellent road connections, Campinas is an important transportation hub.

### **Network expansion in Latin America**

Logwin has been operating in Central and South America for over 30 years and operates its own locations in Brazil, Chile, Mexico, Peru and Uruguay. This network is reinforced through cooperation with partner organisations in Argentina, Ecuador, Columbia and Venezuela. Helmut Kaspers explains, "Having successfully established a national organisation in Mexico at the beginning of the year, our commitment in Brazil shows that we are systematically expanding our network in Latin America".

**About Logwin AG**

Logwin AG, Grevenmacher (Luxembourg), develops comprehensive logistics and service solutions as an external partner for industry and trade. In 2007 the group achieved sales of 2.0 billion euros and currently employs around 8,600 people in 44 countries. Logwin is active in all major markets worldwide and has over 400 locations on all continents. With its business segments Solutions (customer-oriented contract logistics), Air + Ocean (worldwide air and sea freight activities) and Road + Rail (land and specialised transport in Central, Western and Eastern Europe) Logwin is one of the leading companies on the market.

The Logwin business segment Air + Ocean is represented at over 200 locations, of which 97 are wholly-owned, on all five continents. Around 1,700 employees provide air and sea freight transport as well as specially tailored and complex logistics solutions. The focus of their international engagement is in Europe, Asia, Australia, South America and South Africa. The global network is reinforced by partnerships and cooperation agreements, which include membership of the sea freight cooperation Group 99 and the air freight cooperation FUTURE.

Logwin AG is listed in the Prime Standard of the German Stock Exchange. The majority shareholder is DELTON AG, Bad Homburg (Germany).

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