

## **Thiel Automotive to Run Dynamic Center**

Thiel Group wins tender for BMW Group's in-house logistics

**Grevenmacher (Luxembourg)** – The Thiel Automotive industry solution led by Microlog AG will take over goods loading and yard management for BMW's new Dynamic Center in Dingolfing as of January 1, 2005.

Thiel Automotive will be responsible for sorting all the goods in the dispatch areas of the Dynamic Center, and loading them for shipment by road, air and sea. The contract also covers managing the swap bodies for the trailers and containers. 60 new employees will be taken on for the work.

The BMW Group's new Dynamic Center in Dingolfing is a newly constructed development that is set to commence operations on January 1, 2005. Spare parts and accessories will be delivered worldwide from this center, including storage, picking and goods dispatch for the spare parts. The BMW sites that form part of the Central Distribution Center will be linked by shuttle transport to the Dynamic Center. This transportation will also be operated by Thiel Automotive.

This contract is an example of cooperation within the Group in Thiel Logistik AG's new sales structure – the offer was prepared under Microlog's leadership and in collaboration with its subsidiaries and the Südkraft business unit, and marketed by the Thiel Automotive business unit. The Südkraft business unit has been contracted by Microlog to also operate the shuttle transport between the BMW plants and the Dynamic Center as well as the site transport. Südkraft has been exclusively handling the factory-to-factory transportation between the Bavarian plants of the BMW Group for BMW since the start of this year, involving up to 300 round trips per day.

"Spare parts logistics demands tailor-made and innovative transport services. As a specialist in the automotive industry, Thiel Automotive possesses the service quality that this sensitive area of the BMW Group demands", emphasizes Dr. Klaus Eierhoff, CEO of Thiel Logistik AG.

**About Thiel Logistik AG**

Thiel Logistik AG of Grevenmacher, Luxembourg, develops complete logistics and service solutions as an external partner for industry and commerce. In 2003, Thiel Group achieved sales of € 1.7 billion and currently employs more than 9,300 people in 44 countries. With more than 350 locations on all five continents, Thiel Logistik is present in the major European markets and in every important procurement and sales market worldwide. The Group's three business segments are Industry Solutions, Air & Ocean and Regional Logistics Services. Industry Solutions include Thiel Automotive, Thiel FashionLifestyle, Thiel Media and Thiel Furniture. The Air & Ocean segment focuses on air and sea freight. Regional Logistics Services extend from Germany and Benelux via Austria and Switzerland to the countries of Eastern and Central Europe. In these business segments, Thiel Logistik AG ranks among the market leaders. Thiel Logistik AG is listed on the MDAX segment of the German Stock Exchange. The majority shareholder is DELTON AG, Bad Homburg, Germany, with 50.26 percent of the share capital.

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