

Key Figures January 1 - December 31, 2007

Group	in thousand €	12 Months			4th Quarter		
		2007	2006	Δ in %	2007	2006	Δ in %
Sales		2,043,108	1,891,410	8.0	515,216	485,092	5.6
Gross profit <i>Margin</i>		150,648 7.4 %	143,748 7.6 %	4.8	32,483	29,773	9.1
Earnings before Interest and Taxes (EBIT) before Restructuring Costs and Impairments <i>Margin</i>		34,314 1.7 %	27,515 1.5 %	24.7	4,160	2,013	206.1
Earnings before Interest and Taxes (EBIT) <i>Margin</i>		26,006 1.3 %	23,863 1.3 %	9.0	3,715	-1,638	-
Net Result <i>Attributable to Shareholders of Thiel Logistik AG</i>		3,334 1,662	2,075 899		1,870 910	-3,524 -4,177	
Earnings per Share (in €)		0.01	0.01		0.01	-0.04	
Operating Cash Flow		38,590	20,631		26,836	10,565	
Net Cash Flow		12,760	13,425		19,439	9,197	

Business Segments	in thousand €	12 Months			4th Quarter		
		2007	2006	Δ in %	2007	2006	Δ in %
Solutions							
Sales		759,818	758,886	0.1	187,986	185,743	1.2
Segment Result before Restructuring Costs and Impairments <i>Margin</i>		23,572 3.1 %	20,847 2.7 %	13.1	2,456 1.3 %	2,928 1.6 %	-16.1
Air + Ocean							
Sales		521,892	438,971	18.9	137,890	116,212	18.7
Segment Result before Restructuring Costs and Impairments <i>Margin</i>		18,962 3.6 %	15,876 3.6 %	19.4	4,860 3.5 %	4,648 4.0 %	4.6
Road + Rail							
Sales		812,531	738,084	10.1	203,819	191,644	6.4
Segment Result before Restructuring Costs and Impairments <i>Margin</i>		-1,418 -0.2 %	-4,451 -0.6 %	-	-1,475 -0.7 %	-3,124 -1.6 %	-

	in thousand €	Dec. 31, 2007	Dec. 31, 2006	Δ in %	Dec. 31, 2007	Sep. 30, 2007	Δ in %
Equity Ratio		34.8 %	35.2 %		34.8 %	33.8 %	
Net Financial Debt		142,787	150,944	-5.4	142,787	163,359	-12.6
Number of Employees		8,483	8,115	4.5	8,494	8,607	-1.4