

# Nine-Month Financial Report 2009

Logwin AG



 **LOGWIN**

Your Logistics.

## Key Figures January 1 – September 30, 2009

<i>in thousand €</i>	9 Months			3rd Quarter		
Group	2009	2008	Δ in %	2009	2008	Δ in %
Sales	1,173,909	1,572,653	-25.4	401,019	532,967	-24.8
Gross Profit	85,489	118,843	-28.1	31,225	40,548	-23.0
Margin	7.3 %	7.6 %		7.8 %	7.6 %	
Earnings before Interest and Taxes (EBIT) before Restructuring Costs and Impairments	330	25,005	-98.7	5,666	9,566	-40.8
Margin	0.0 %	1.6 %		1.4 %	1.8 %	
EBIT	-32,956	-72,995		5,666	-88,434	
Margin	-	-		1.4 %	-	
Net Result	-47,622	-90,306		1,262	-94,207	
Attributable to Shareholders of Logwin AG	-47,520	-90,760		1,265	-94,291	
Earnings per Share (in €)	-0.43	-0.81		0.01	-0.85	
Operating Cash Flow	5,500	19,026		6,823	23,833	
Net Cash Flow	710	13,480		6,117	20,741	

<i>in thousand €</i>	9 Months			3rd Quarter		
Business Segments	2009	2008	Δ in %	2009	2008	Δ in %
<b>Solutions</b>						
Sales	459,261	550,564	-16.6	179,219	184,161	-2.7
EBIT before Restructuring Costs and Impairments	4,700	11,561	-59.3	4,376	4,691	-6.7
Margin	1.0 %	2.1 %		2.4 %	2.5 %	
<b>Air + Ocean</b>						
Sales	306,575	415,694	-26.2	106,305	146,712	-27.5
EBIT	11,150	16,660	-33.1	4,293	6,369	-32.6
Margin	3.6 %	4.0 %		4.0 %	4.3 %	
<b>Road + Rail</b>						
Sales	444,669	651,460	-31.7	124,959	219,202	-43.0
EBIT before Restructuring Costs and Impairments	-11,368	1,697	-	-1,585	495	-
Margin	-	0.3 %		-	0.2 %	

<i>in thousand €</i>	Sept. 30, 2009	Dec. 31, 2008	Δ in %	Sept. 30, 2009	June 30, 2009	Δ in %
Equity Ratio	24.2 %	28.4 %		24.2 %	24.5 %	
Net Financial Debt	137,228	134,691	1.9	137,228	139,379	-1.5
Number of Employees	7,757	8,630	-10.1	7,757	7,982	-2.8

## Overview

### Sales and Earnings

Logwin AG generated net sales of 1,173.9 million euros in the first nine months of 2009. This represents a decline of 25.4 % compared to the previous year. The decrease in sales in the traditionally stronger third quarter was less than in the previous three months and reflects initial cautious optimism that the economic situation is stabilizing.

EBIT before restructuring costs and impairments amounted to 0.3 million euros. Improved earnings in the third quarter resulting from cost reductions were able to offset the losses incurred in the first half of the year.

### Cash Flow

At 5.5 million euros, the operating cash flow of the Logwin Group showed a positive development at the end of the reporting period. The pleasing improvement in working capital was due to the strict management of receivables. Net cash flow, at 0.7 million euros, was balanced at the end of the reporting period. Cash and cash equivalents increased to 57.7 million euros.

### Measures Taken in Response to the Difficult Economic Situation are Working

The slump in demand for logistics services and the dramatic fall in freight rates resulted in a significant decline in sales in all business segments. Comprehensive measures aimed at reducing costs are being taken throughout the group in view of the difficult economic situation.

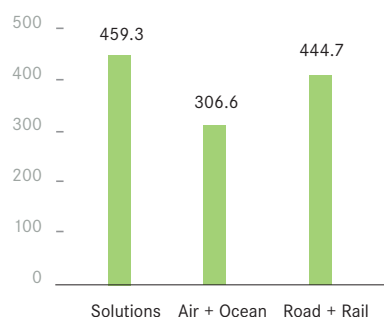
In the business segment Solutions, the decline in earnings could be partially offset by optimizing business processes and reducing costs. Activities are being made significantly more sales-oriented. The pleasing development in the business segment Air + Ocean confirms the systematic expansion of the air and sea freight business and the successful implementation of efficiency enhancement measures. Although the business segment Road + Rail reported a distinctly negative result for the reporting period, it also showed the first positive effects of the cost-cutting measures in the third quarter. It will continue to counteract the decline in earnings by further streamlining its land transportation activities.

### Goodwill Impairment and Restructuring Costs in the First Six Months

The medium-term planning for the business segment Road + Rail was adjusted as part of the decision taken to reduce land transportation activities. The resulting impairment test led to goodwill impairment in the second quarter of -27.3 million euros. Restructuring costs of -6.0 million euros reported in the first half of 2009 were incurred in connection with the decision to close down the forwarding activities at the Karlsfeld location, Germany.

#### Sales by Business Segments

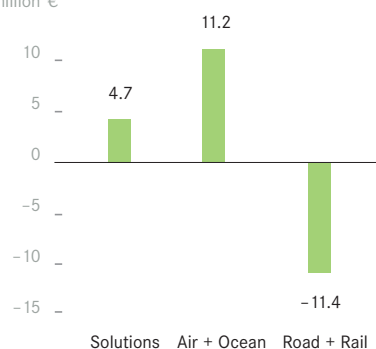
in million €

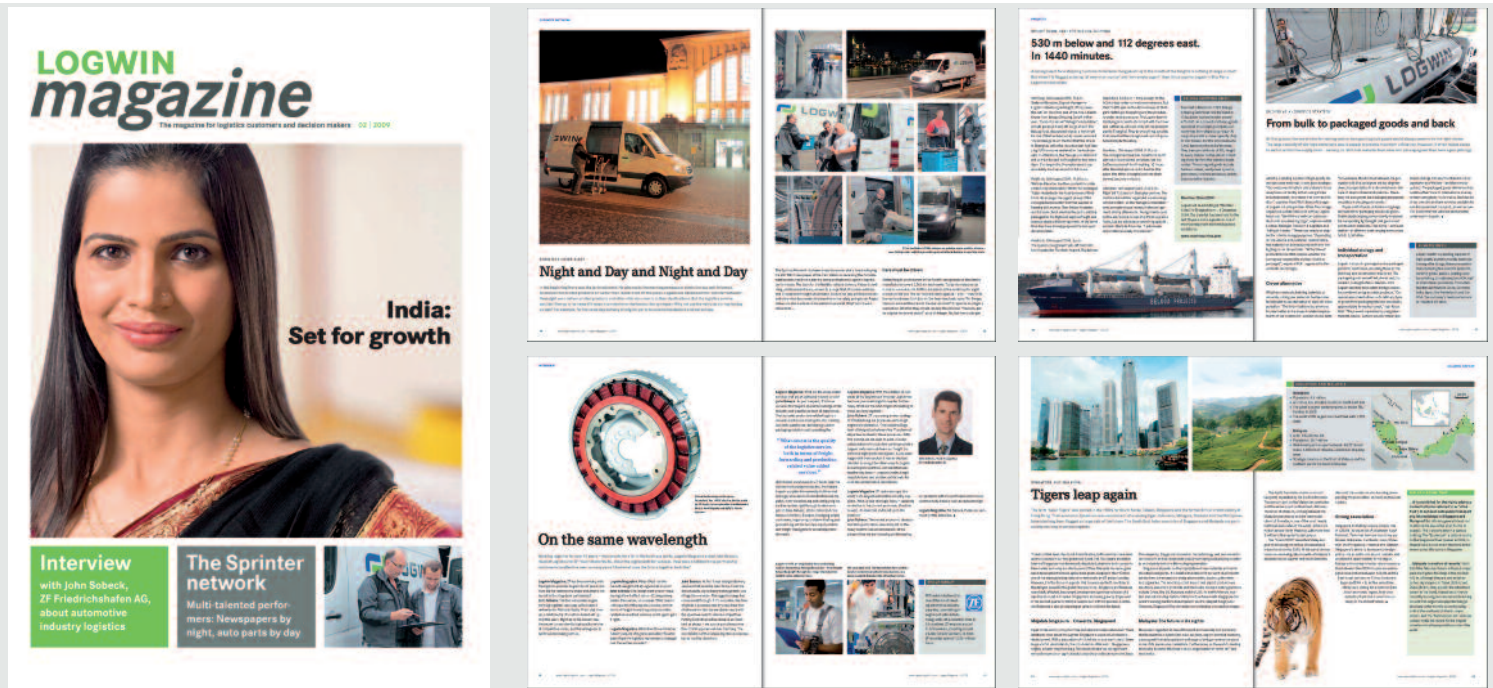


#### EBIT by Business Segments

(before restructuring costs and impairments)

in million €





E-paper version of Logwin Magazine 02 | 2009: Visitors to the Logwin website can also browse the magazine for logistics customers and decision makers online under Press/Logwin Magazine.

## Logwin informs, reports and gives insight

Logwin published the second issue of its magazine for logistics customers and decision makers in October. Just in time for the 26th German Logistics Congress in Berlin, Logwin again provides information on current economic and social issues of interest, talks to internationally renowned experts and reports on exciting logistics solutions within the Group.

The special focus of the latest magazine is India. Logwin describes the Subcontinent’s rapid development over the past few years, reports on its recently established own national organization there and takes a look at the other BRIC states of Brazil, Russia and China. The reader is told the secret of the long-standing partnership with the customer ZF Friedrichshafen, accompanies a Logwin Sprinter on its journey by day and night and learns what is involved with siloing as a logistics concept.

The Logwin Magazine is published twice a year and is available on the Logwin website as a PDF file and as an e-paper.

## Content

1 Overview

### **4 Group Interim Management Report**

4 Stock

5 Corporate Bond and Rating

6 Sales and Earnings Development

10 Financial Position

13 Other Reporting

13 Outlook

### **14 Consolidated Interim Financial Statements**

14 Consolidated Statement of Income

15 Consolidated Statement of Cash Flows

16 Consolidated Balance Sheet

17 Consolidated Statement of Changes in Shareholders' Equity

### **18 Notes to Consolidated Interim Financial Statements**

18 Basis of Accounting

18 Consolidation Scope

18 Impairment of Goodwill

18 Restructuring Costs

19 Segment Reporting

20 Other Income and Expenses

20 Contingent Liabilities

20 External Review

20 Subsequent Events

Financial Calendar (Cover)

Imprint (Cover)



**Logwin is globally present.**

Wherever our customers want to do business:  
either we are already there or we will go there for them.  
Logwin. Your logistics.

... PILSEN PITESTI PLOCE POLCH POLOTSK PORT ELIZABETH POZNAŃ PRAGUE

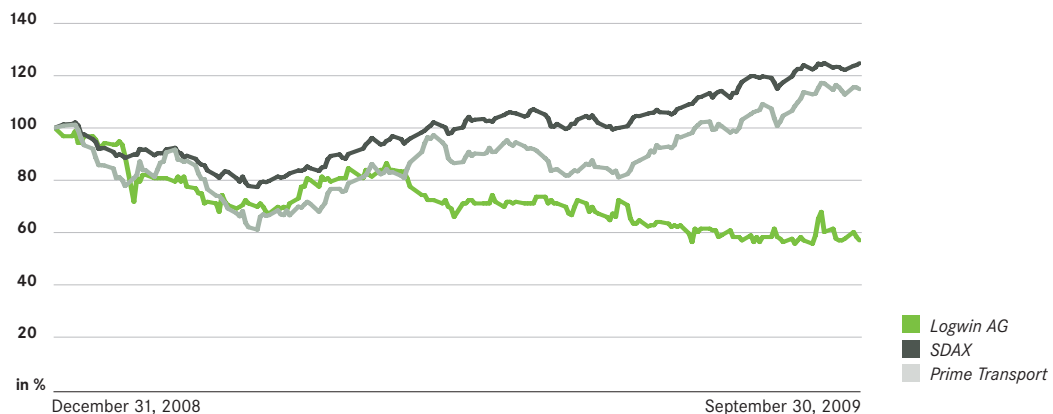
## Stock

**Developments in the Stock Markets** After a weak start to 2009, stock markets gained momentum over the course of the year and in the third quarter prices were able to maintain the recovery shown between April and June. On the back of various sentiment indicators, hopes of a recovery in the economy as a whole raised the DAX to 5,675 points at the end of the reporting period, which was 18 per cent above the end of the previous year. The SDAX gained around 25 per cent in the course of the year compared with the end of 2008 and closed at 3,495 points on September 30, 2009.

Key figures for the Logwin share		Sept. 30, 2009	Sept. 30, 2008
Closing price (Xetra)	in euros	0.88	1.04
High / Low 52 weeks	in euros	1.58 / 0.59	2.75 / 0.98
Total number of shares	in units	111,474,987	111,474,987
Market capitalization	in million euros	98.1	115.9
Earnings per share	in euros	-0.43	-0.81
Operating cash flow per share	in euros	0.05	0.17

Frankfurt (Prime Standard), ISIN LU0106198319, WKN 931705

### Logwin share vs. benchmark indices (rebased)



P R A T T E L N   P U C H H E I M   P U E B L A   P U Ł A W Y   Q I N G D A O   R A N K W E I L   R E G E N S B U R G   R E I C H S H O F   R E N N I N G E N

**Logwin Share** The share price of Logwin AG was not able to benefit from the developments on the stock markets and fell significantly over the first nine months compared to the closing price of the previous year. The Logwin share reached a closing price of 0.88 euros in Xetra trading on September 30, 2009. A total of 2,629,757 million Logwin shares were traded on all German stock exchanges in the reporting period. This represented a turnover of 2,912,734 euros.

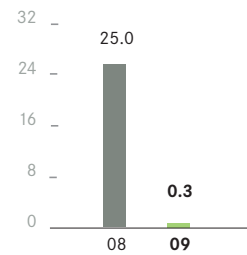
**Share Ownership and Shareholder Structure** As of December 31, 2008, DELTON Vermögensverwaltung AG had a majority holding of 80.6 % of Logwin shares. Since that date, Logwin AG has received no further notification of any change in this shareholding.

The members of the Board of Directors and the Executive Committee of Logwin AG do not hold any shares or options to purchase shares in Logwin AG.

## Corporate Bond and Rating

**Development of the Corporate Bond** The corporate bond experienced considerable price declines in the first two months of 2009. Following its lowest level so far of 60.10 at the beginning of March, the price of the corporate bond recovered significantly, closing at its highest level to date of 92.25 on September 30, 2009, which was above the price at the end of the previous year. At the end of the reporting period, the credit spread reached 1,172 base points (Dec. 31, 2008: 1,182 base points).

**Corporate Rating** The Logwin Group and the corporate bond are rated externally by the international rating agencies Moody's and Standard & Poor's. As of September 30, 2009, the corporate rating by Standard & Poor's was "B" with a "negative" outlook. The reason is the general negative assessment for the transport and logistics industry as a result of the anticipated consequences of the economic downturn in the markets. Moody's placed the Logwin Group in the "B3" rating category. The outlook was judged to be "stable". The rating for the corporate bond by rating agency Standard & Poor's was unchanged at "B-" and at "Caa2" by rating agency Moody's.



## Sales and Earnings Development

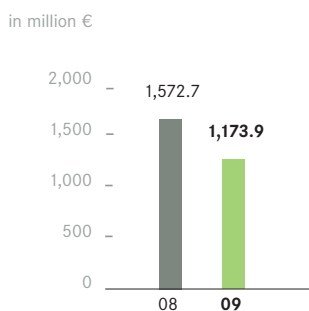
**Economic Conditions** The global economy was seriously affected by the global economic and financial crisis and this had severe consequences for the Logwin Group and its economic development. The dramatic fall in global imports and exports and in transport volumes was reflected in the collapse of demand for logistics services. However, this was not as serious in the seasonally stronger third quarter as in the first half of the year.

Signs of a recovery in economic conditions in the economic regions of the USA and Europe, which were so far characterized by a deep recession, increased in the third quarter. The industrialized countries of Asia, in particular China, South Korea, Singapore, Indonesia and Hong Kong, also showed the first signs of growing economic momentum at the end of the reporting period. Nevertheless, global logistics markets were still cautious about the initial signs of an improvement in the economic situation. Over the course of the year, logistic markets were hit by severe falls in volumes and the number of shipments. Resulting overcapacity affected all means of transportation and led to a significant fall in freight rates. As a consequence, adjustments had to be made to capacities. In recent months up to 10 per cent of container ship capacity worldwide lay empty at anchor, and the air freight industry is considering permanent reductions in its fleet. In land transportation, the number of new truck registrations fell dramatically while at the same time 17 per cent of registered trucks in Germany have been laid up since the beginning of the year.

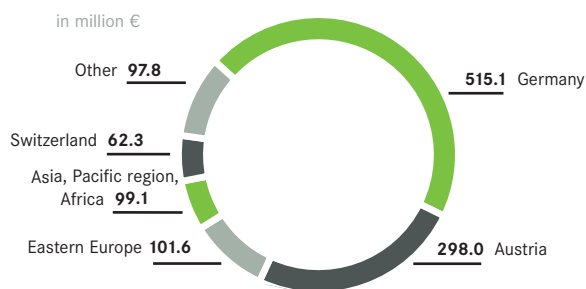
The Logwin Group’s markets continued to face considerable uncertainty about the assessment of the current overall situation, with some positive signs emerging at the end of the third quarter. There is a noticeable stabilization in economic performance in Logwin’s main European markets. It is generally assumed that there will be slight recovery in global demand for industrial goods and the services associated with this. However, the high level of uncertainty about developments of financial markets and increasingly restrictive lending practices are making it difficult to produce reliable forecasts.

**Logwin Group** In the first nine months of 2009, Logwin Group sales in a market environment characterized by the weak global economy of 1,173.9 million euros were 25.4 % below those for the previous year (2008: 1,572.7 million euros). The difficult macro-economic situation and the resulting fall in demand for logistics services were the main contributing factors to this decline. The dramatic fall in freight rates compared with the same period of the previous year recovered slightly at the end of the reporting period, but continue to place pressure on the sales development. The decrease in sales in the traditionally stronger third quarter was less than in the previous three months and thus reflects the initial cautious optimism that the economy is stabilizing.

## Sales



## Sales by Regions



SANTIAGO DE CHILE SANTOS SÃO PAULO SARAJEVO SAUSHEIM SCHORNDORF SCHWÄBISCH G M Ü N D

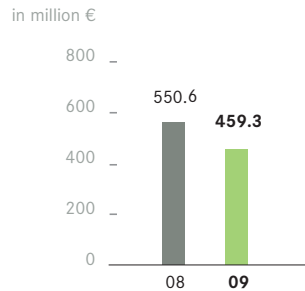
January 1 - September 30,	in thousand €	2009	2008	Change
<b>Net sales</b>		<b>1,173,909</b>	<b>1,572,653</b>	<b>-25.4 %</b>
<b>Gross profit</b>		<b>85,489</b>	<b>118,843</b>	<b>-28.1 %</b>
<i>Margin<sup>1</sup></i>		7.3 %	7.6 %	-0.3 %
<b>Earnings before restructuring costs and impairments</b>		<b>330</b>	<b>25,005</b>	<b>-98.7 %</b>
<i>Margin<sup>1</sup></i>		0.0 %	1.6 %	1.6 %
Restructuring costs		-6,000	-	-
Impairment of goodwill		-27,286	-98,000	-
<b>Earnings before interest and taxes (EBIT)</b>		<b>-32,956</b>	<b>-72,995</b>	<b>54.9 %</b>
<b>Net result</b>		<b>-47,622</b>	<b>-90,306</b>	<b>47.3 %</b>
Attributable to shareholders of Logwin AG		-47,520	-90,760	-
<b>EBITDA</b>		<b>18,156</b>	<b>43,532</b>	<b>-58.3 %</b>
<i>EBITDA-Margin<sup>1</sup></i>		1.5 %	2.8 %	-1.3 %

<sup>1</sup> Change in percentage points

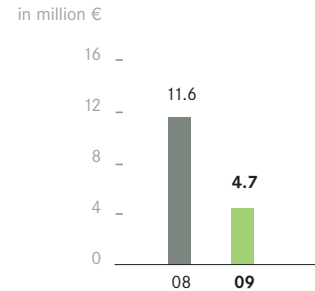
The gross profit at 85.5 million euros was significantly below the level of the previous year (2008: 118.8 million euros), which was due to lower sales. The decrease in the gross margin from 7.6 % to 7.3 % can be attributed to the reduced demand for logistics services as a result of the economic situation as well as to increased competitive and cost pressures in the transport and logistics industry. In order to increase profitability in the changed market conditions, measures were taken to adjust capacities and to reduce costs that had increasingly positive effects in the third quarter. Long-term fixed cost elements such as depreciation and leasing obligations can, however, only be reduced to a limited extent. The Logwin Group is continuing to counteract the weak economic situation by identifying further potential savings and systematically implementing measures aimed at improving efficiency.

As a result of strict cost management, operating expenses declined in the reporting period by 8.8 % to -87.5 million euros (2008: -96.0 million euros). Selling costs decreased by 6.3 % and administrative costs by 9.9 % compared to the previous year. The fall in operating expenses is the result of numerous individual measures in all business segments. Operating expenses were further reduced through process optimization and by streamlining structures. Depreciation included in cost of sales and operating expenses fell to -17.8 million euros (2008: -18.5 million euros).

**Sales Solutions**



**EBIT Solutions**  
(before restructuring costs and impairments)



SCHWEBHEIM SCHWEINFURT SCHWELM SCHWERTE SCIONZIER SEGRATE SENEK SEOUL SEVILLA SHANGHAI

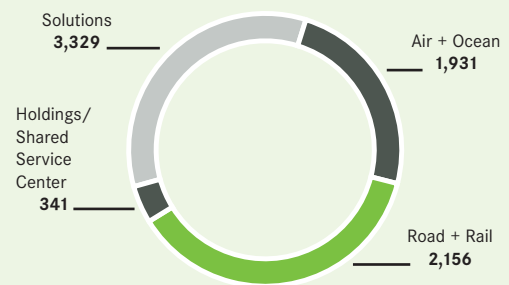
EBIT before restructuring costs and impairments was 0.3 million euros (2008: 25.0 million euros). Improved earnings in the third quarter resulting from cost reductions and increased sales activities were able to offset the losses incurred in the first half of the year. However, as a result of weak market conditions, resulting lower sales and the decrease in the gross margin, a significant fall in earnings was recorded compared with the previous year.

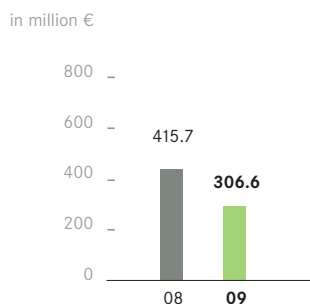
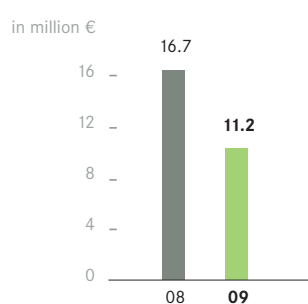
Restructuring costs of -6.0 million euros reported in the first six months are related to the closing down of the freight forwarding activities at the Road + Rail location Karlsfeld near Munich (Germany) by the end of 2009. The expenses are mainly connected with contractual obligations, as well as payments relating to a redundancy plan. The closure of the location is on schedule.

The medium-term planning of the business segment Road + Rail has been adjusted against a background of integrating some of the activities of this business segment into the business segment Solutions and in view of the planned reduction in land transportation activities within the Logwin Group. These changes take account of the changed business expectations for land transportation activities owing to the strong and continuing economic slowdown. As a result of this impairment test, the goodwill of the business segment Road + Rail had to be impaired by -27.3 million euros in the second quarter 2009. In the previous year, the global financial crisis and the anticipated imme-

**Employees in the Logwin Group** As of September 30, 2009, the Logwin Group employed 7,757 people. This represents a decrease in the number of staff of 873 compared with December 31, 2008. At the end of the reporting period, over 600 employees were on short-time working in Germany, Austria and Switzerland. The significant reduction in the number of temporary staff in the first nine months of 2009 resulted in savings of 7.9 million euros. Moreover, the staff-related measures that have been initiated will lead to a further significant reduction in the number of employees.

	Sept. 30, 2009	Dec. 31, 2008
Germany	3,357	3,690
Austria	1,257	1,353
Eastern Europe	1,101	1,296
Asia, Pacific region, Africa	1,010	1,030
Switzerland	358	378
Other	674	883
<b>Total</b>	<b>7,757</b>	<b>8,630</b>



**Sales Air + Ocean****EBIT Air + Ocean**

S H E N Z H E N

S I B I U

S I N G A P O R E

S O F I A

S O K O Ł Ó W

S P I E L F E L D

S P O D N J A I D R I J A

S P R E E N H A G E N

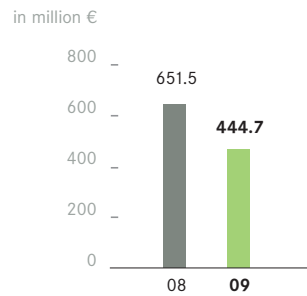
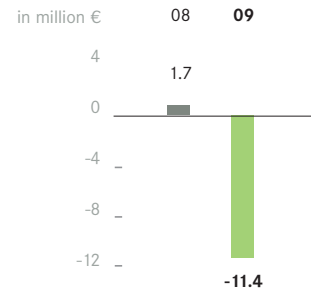
diate consequences for the real economy resulted in a goodwill impairment of -98.0 million euros. Thereof, -62.5 million euros was attributable to the business segment Solutions and -35.5 million euros to the business segment Road + Rail.

EBIT, at -33.0 million euros, was above the figure for the previous year of -73.0 million euros. Finance expenses, at -13.2 million euros, were at the same level as the corresponding period of the previous year (2008: -13.2 million euros). Income tax expenses decreased in line with earnings to -1.5 million euros (2008: -4.1 million euros). The net result for the nine months amounted to -47.6 million euros (2008: -90.3 million euros).

**Solutions** In the reporting period, the business segment Solutions generated sales of 459.3 million euros with its comprehensive full-service solutions (2008: 550.6 million euros). This figure includes sales of more than 30 million euros that are attributable to the activities integrated into the business segment Solutions as of July 1, 2009 that used to be part of Road + Rail. The reduction in business activity as a result of weak economic conditions is reflected in decreased sales in all business units. The automotive, chemicals, electronics and consumer goods industries were especially affected by subdued market-related economic developments. In the textile retail trade, the difficult consumer climate in the main market Germany is noticeable in the form of restrained developments in volume. Activities in the German press market, characterized by reduced circulations and lower advertising volumes, also continue to be subdued.

In the reporting period, the business segment Solutions achieved earnings before restructuring costs and impairments of 4.7 million euros (2008: 11.6 million euros). The operating margin decreased from 2.1 % in the same period of the previous year to 1.0 %. This can be attributed to the low demand for logistics services as a result of the economic situation and the associated decreased volumes and reduced capacity utilization. Earnings were also negatively affected by price pressures in the logistics industry. The decline in earnings was partially offset by adjusting business processes to changed economic conditions and by reducing costs, for example in the area of staff by cutting temporary work and introducing short-time working.

**Air + Ocean** The business segment Air + Ocean combines intercontinental air and sea freight forwarding into efficient comprehensive logistics solutions, and in the reporting period generated sales of 306.6 million euros (2008: 415.7 million euros). Besides lower market-related customer demand and the resulting reduced volumes, the decline in sales compared to the previous year can be attributed to the strong fall in air and sea freight rates. There was a slight recovery in freight rates at the end of the reporting period.

**Sales Road + Rail**

**EBIT Road + Rail  
(before restructuring costs and impairments)**


S R O D A W I E L K O P O L S K A S T . M A R G R E T H E N Š T I P S T U T T G A R T S U R A B A Y A S U Z H O U S Y D N E Y T A I P E I T E R E S P O L

In the first nine months of the year, EBIT amounted to 11.2 million euros (2008: 16.7 million euros). The operating margin, at 3.6 % (2008: 4.0 %), maintained a pleasing level. Against the background of difficult market conditions, the development of the operating result and the margin confirm the successful positioning of the business segment Air + Ocean, the systematic expansion of the air and sea freight business and the successful implementation of efficiency enhancement measures. The decline in earnings due to market-related developments in volumes resulted primarily from the largest business units Europe Middle East and Far East.

**Road + Rail** Sales in the reporting period at the business segment Road + Rail, which provides solutions for road and rail transportation, amounted to 444.7 million euros (2008: 651.5 million euros). This represents a decline of 31.7 % compared to the figure of the previous year. However, over 30 million euros in sales from former Road + Rail activities integrated into the business segment Solutions as of July 1, 2009, are no longer included in sales for 2009. Sales at all business units were significantly below the values for the previous year as a result of the market-related decrease in transport volumes. The low levels of freight rates also put pressure on the development of sales.

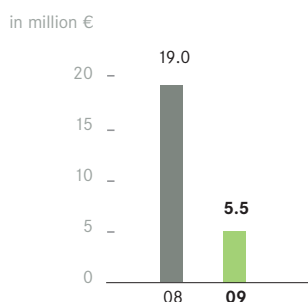
In the first nine months of the year, EBIT before restructuring costs and impairments at the business segment Road + Rail fell to -11.4 million euros (2008: 1.7 million euros). In spite of extensive measures aimed at lowering costs in the area of staff and reductions in capacity in the transportation business, the three business units Central Europe, Western Europe and Eastern Europe reported a distinctly negative result. However, the development of earnings in the third quarter illustrates the initial positive effects of the measures taken. The serious decrease in earnings is being counteracted by streamlining business activities in land transportation, by closing down locations that fail to cover their costs and by divesting activities that are not part of Logwin's core business.

## Financial Position

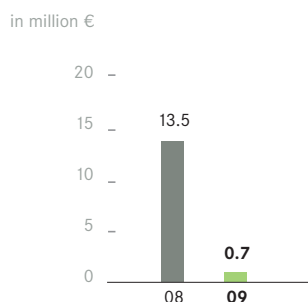
**Cash Flow** At 5.5 million euros, the operating cash flow of the Logwin Group showed a positive development at the end of the reporting period. The pleasing improvement in working capital was due to strict management of receivables. However, as a result of declining sales and earnings, the previous year's figure of 19.0 million euros could not be achieved.

Cash flow from investing activities was -4.8 million euros (2008: -5.5 million euros). The Logwin Group's restrained investment policy led to lower payments for investments in the first nine months of 2009. Investment activity mainly related to the further standardization and development of operational IT systems and the purchase of logistics equipment directly connected to customer projects. Cash inflows from the disposal of non-current assets decreased to 1.7 million euros (2008: 8.1 million euros).

## Operating Cash Flow



## Net Cash Flow



THAYNGEN TIANJIN TIMISOARA TISIS TRAISSKIRCHEN TRIER TYCHY ULM UZHHOROD VALKENSWAARD

January 1 - September 30,	<i>in thousand €</i>	2009	2008
Earnings before interest and taxes (EBIT)		-32,956	-72,995
Depreciation and amortization		17,826	18,527
Restructuring costs		6,000	-
Impairment of goodwill		27,286	98,000
Earnings before interest, taxes, depreciation and amortization (EBITDA)		18,156	43,532
Interest payments		-7,616	-8,297
Income tax payments		-1,507	-9,610
Changes in working capital, cash effective		1,160	-5,450
Other changes		-4,693	-1,149
<b>Operating cash flow</b>		<b>5,500</b>	<b>19,026</b>
Capital expenditure		-5,021	-9,951
Divestments		1,707	8,147
Proceeds from sale of consolidated companies and other business units		190	-
Acquisitions of subsidiaries		-1,372	-4,545
Other changes in cash flow from investing activities		-294	803
<b>Cash flow from investing activities</b>		<b>-4,790</b>	<b>-5,546</b>
<b>Net cash flow</b>		<b>710</b>	<b>13,480</b>
<b>Cash flow from financing activities</b>		<b>-6,924</b>	<b>-8,966</b>

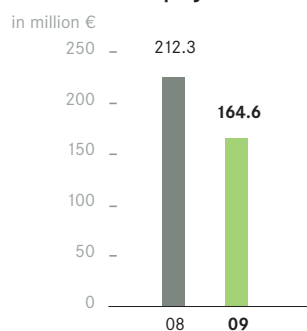
Net cash flow = Operating cash flow - Cash flow from investing activities

At 0.7 million euros (2008: 13.5 million euros) net cash flow at the end of the reporting period was balanced.

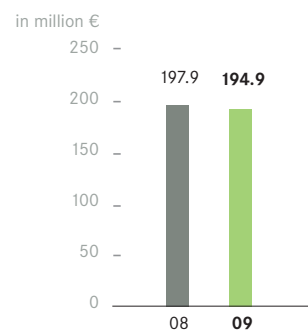
Cash flow from financing activities was -6.9 million euros (2008: -9.0 million euros). Besides the scheduled reduction of short- and long-term liabilities, cash outflows were attributable to the repayment of leasing liabilities and contrasted with only a low level of new business-related financing.

**Balance Sheet** Mainly as a result of the impairment of goodwill taken in the second quarter of 2009, total assets decreased significantly to 680.5 million euros compared with the end of the previous year (Dec. 31, 2008: 746.5 million euros). Compared with June 30, 2009, an increase in cash and cash equivalents of 4.2 million euros was achieved. At the balance sheet date, cash and cash equivalents amounted thus to a pleasing 57.7 million euros (Dec. 31, 2008: 63.2 million euros). This positive development reflects the successful and consistent implementation of measures intended to maintain the Logwin Group's sound liquidity position.

### Shareholders' Equity



### Gross Financial Debt



VECSÉS / BUDAPEST VELBERT VELESIN VELIKY NOVGOROD VENLO VIENNA VIERNHEIM VINNYTSIA

Due to lower levels of sales, trade accounts receivable decreased to 229.6 million euros (Dec. 31, 2008: 244.9 million euros). This represents a decline of 15.3 million euros compared to the same figure of the previous year.

Depreciation and amortization as well as lower investment activity resulted in a reduction in the value of property, plant and equipment to 168.9 million euros (Dec. 31, 2008: 181.1 million euros).

<i>in thousand €</i>	<b>Sept. 30, 2009</b>	<b>Dec. 31, 2008</b>	<b>Change</b>
<b>Assets</b>	<b>680,482</b>	<b>746,540</b>	<b>-8.8 %</b>
<i>Thereof:</i>			
Cash and cash equivalents	57,715	63,204	-8.7 %
Trade accounts receivable	229,618	244,851	-6.2 %
Goodwill	153,760	180,844	-15.0 %
<b>Liabilities and shareholders' equity</b>	<b>680,482</b>	<b>746,540</b>	<b>-8.8 %</b>
<i>Thereof:</i>			
Short-term financial liabilities	9,859	7,769	26.9 %
Trade accounts payable	201,416	218,665	-7.9 %
Long-term financial liabilities	27,053	29,113	-7.1 %
Bonds payable	127,644	127,219	0.3 %
Shareholders' equity (including minority interests)	164,588	212,346	-22.5 %
<b>Key figures to the balance sheet</b>			
Equity ratio <sup>1</sup>	24.2 %	28.4 %	-4.2 %
Gross financial debt	194,943	197,895	-1.5 %
Net financial debt	137,228	134,691	1.9 %

<sup>1</sup> Changes in percentage points

Due to the impairment of goodwill at the business segment Road + Rail, the goodwill of the Logwin Group at the balance sheet date decreased to 153.8 million euros (Dec. 31, 2008: 180.8 million euros).

Trade accounts payable amounted to 201.4 million euros (Dec. 31, 2008: 218.7 million euros).

Liabilities from issuing the bond amounted to 127.6 million euros (Dec. 31, 2008: 127.2 million euros).

VUKOVAR WAI GAO QIAO WALS SIEZENHEIM WARSAW WASSERBILLIG WEIDEN WEITERSTADT...

euros). The slight change is due to the amortization of the issuing costs over the eight-year term of the bond.

As a consequence of the reduced net result, shareholders' equity amounted to 164.6 million euros (Dec. 31, 2008: 212.3 million euros). The equity ratio was 24.2 % (2008: 28.4 %).

At September 30, 2009, the group's gross financial debt was 194.9 million euros (Dec. 31, 2008: 197.9 million euros) and was thus slightly lower than at the end of the previous year. Net financial debt increased slightly compared to the end of the previous year to 137.2 million euros (Dec. 31, 2008: 134.7 million euros) as a result of the change in cash and cash equivalents.

## Other Reporting

**Annual General Meeting** This year's Annual General Meeting of shareholders confirmed all members of the Board of Directors of Logwin AG in their positions until the end of the Annual General Meeting 2011. All proposals made by the Board of Directors were approved almost unanimously.

## Outlook

Despite a gradual stabilization of the economic situation and the financial markets, business expectations and economic forecasts in the short- and medium-term remain guarded. Developments in the traditionally stronger third quarter of 2009 lead to assume that Logwin will experience stable development at a low level until the end of the year. The focus continues to be on measures aimed at stability in order to safeguard earnings and liquidity.

Owing to the fall-off in sales, comprehensive measures aimed at reducing costs and adjusting capacities will continue to be emphatically put into practice at all business segments. Reducing the number of employees and also cutting all other costs are the central components. By intensifying the dialog with its customers, the Logwin Group ensures that the required adjustments in capacity are in line with demand. This will help customers and the Logwin Group alike to benefit from a future recovery when it occurs.

## Consolidated Interim Financial Statements

### Consolidated Statement of Income

<i>in thousand €</i>	January 1 - Sept. 30, 2009	January 1, - Sept. 30, 2008	July 1 - Sept. 30, 2009	July 1 - Sept. 30, 2008
Net sales	1,173,909	1,572,653	401,019	532,967
Cost of sales	-1,088,420	-1,453,810	-369,794	-492,419
<b>Gross profit</b>	<b>85,489</b>	<b>118,843</b>	<b>31,225</b>	<b>40,548</b>
Selling costs	-25,906	-27,640	-8,384	-9,134
General and administrative costs	-61,598	-68,358	-18,061	-22,901
Other income	9,562	12,732	2,493	4,304
Other expenses	-7,217	-10,572	-1,607	-3,251
<b>Earnings before interest, taxes, restructuring costs and impairments</b>	<b>330</b>	<b>25,005</b>	<b>5,666</b>	<b>9,566</b>
Restructuring costs	-6,000	-	-	-
Impairment of goodwill	-27,286	-98,000	-	-98,000
<b>Earnings before interest and taxes (EBIT)</b>	<b>-32,956</b>	<b>-72,995</b>	<b>5,666</b>	<b>-88,434</b>
Finance expenses, net	-13,157	-13,227	-4,423	-4,546
<b>Income (loss) before income taxes</b>	<b>-46,113</b>	<b>-86,222</b>	<b>1,243</b>	<b>-92,980</b>
Income taxes	-1,509	-4,084	19	-1,227
<b>Net result</b>	<b>-47,622</b>	<b>-90,306</b>	<b>1,262</b>	<b>-94,207</b>
<b>Attributable to:</b>				
Shareholders of Logwin AG	-47,520	-90,760	1,265	-94,291
Minority shareholders	-102	454	-3	84

<i>in €</i>	January 1 - Sept. 30, 2009	January 1 - Sept. 30, 2008	July 1 - Sept. 30, 2009	July 1 - Sept. 30, 2008
<b>Earnings per share – basic and fully diluted:</b> for income (loss) attributable to the shareholders of Logwin AG	-0.43	-0.81	0.01	-0.85
<b>Weighted average number of shares outstanding</b>	<b>111,474,987</b>	<b>111,474,987</b>	<b>111,474,987</b>	<b>111,474,987</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

## Consolidated Statement of Cash Flows

January 1 - September 30,	<i>in thousand €</i>	<b>2009</b>	<b>2008</b>
Earnings before taxes		-46,113	-86,222
Finance expenses, net		13,157	13,227
Earnings before interest and taxes		-32,956	-72,995
Adjustments to reconcile net result to net cash provided by operating activities			
Depreciation and amortization		17,826	18,527
Impairment of goodwill		27,286	98,000
Result from disposal of assets		-659	-1,930
Restructuring costs		6,000	-
Other, net		-4,034	781
Income taxes paid		-1,507	-9,610
Interest expenses paid		-7,616	-8,297
Changes in working capital, cash effective			
Change in trade accounts receivable and other assets, cash effective		16,234	-36,033
Change in trade accounts payable and other liabilities, cash effective		-19,055	30,122
Change in inventory, cash effective		3,981	461
<b>Operating cash flow</b>		<b>5,500</b>	<b>19,026</b>
Capital expenditure		-5,021	-9,951
Proceeds from disposal of non-current assets		1,707	8,147
Change in other loans granted		-	803
Proceeds from disposal of consolidated subsidiaries and other business units		190	-
Payments for acquisitions of subsidiaries, net of cash acquired		-1,372	-4,545
Other changes in investing activities		-294	-
<b>Cash flow from investing activities</b>		<b>-4,790</b>	<b>-5,546</b>
<b>Net cash flow</b>		<b>710</b>	<b>13,480</b>
Changes in short-term financial liabilities		-671	-1,129
Repayment in long-term financial liabilities		-2,313	-1,834
Repayment in finance lease obligations		-3,283	-4,656
Distribution to minorities		-657	-1,439
Other, net		-	92
<b>Cash flow from financing activities</b>		<b>-6,924</b>	<b>-8,966</b>
Effects of exchange rate changes and changes in consolidation scope on cash		725	435
<b>Changes in cash and cash equivalents</b>		<b>-5,489</b>	<b>4,949</b>
Cash and cash equivalents at beginning of year		63,204	65,626
Change		-5,489	4,949
<b>Cash and cash equivalents at end of period</b>		<b>57,715</b>	<b>70,575</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

## Consolidated Balance Sheet

<b>Assets</b>	<i>in thousand €</i>	<b>Sept. 30, 2009</b>	<b>Dec. 31, .2008</b>
Cash and cash equivalents		57,715	63,204
Trade accounts receivable		229,618	244,851
Inventories		3,487	7,485
Income tax receivables		6,500	10,203
Prepaid expenses and other current assets		25,823	25,221
<b>Current assets</b>		<b>323,143</b>	<b>350,964</b>
Goodwill		153,760	180,844
Property, plant and equipment		168,854	181,068
<i>thereof land and buildings</i>		<i>138,126</i>	<i>143,083</i>
Intangible assets		12,622	14,895
<i>thereof software</i>		<i>10,227</i>	<i>11,237</i>
Financial assets		2,714	2,626
Deferred income taxes		18,644	15,045
Other non-current assets		745	1,098
<b>Non-current assets</b>		<b>357,339</b>	<b>395,576</b>
<b>Assets</b>		<b>680,482</b>	<b>746,540</b>

<b>Liabilities and Shareholders' Equity</b>	<i>in thousand €</i>	<b>Sept. 30, 2009</b>	<b>Dec. 31, 2008</b>
Short-term financial liabilities		9,859	7,769
Trade accounts payable		201,416	218,665
Lease obligations, short-term		3,814	3,947
Tax liabilities		4,050	3,815
Other short-term liabilities		55,984	58,848
Other short-term provisions		13,440	6,639
<b>Current liabilities</b>		<b>288,563</b>	<b>299,683</b>
Bonds payable		127,644	127,219
Long-term financial liabilities		27,053	29,113
Lease obligations, long-term		26,572	29,847
Retirement and other employee-related obligations		31,501	31,873
Deferred income taxes		11,689	11,981
Other long-term liabilities		2,848	4,451
Other long-term provisions		24	27
<b>Non-current liabilities</b>		<b>227,331</b>	<b>234,511</b>
<b>Shareholders' equity</b>		<b>164,588</b>	<b>212,346</b>
<b>Liabilities and shareholders' equity</b>		<b>680,482</b>	<b>746,540</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

## Consolidated Statement of Changes in Shareholders' Equity

<i>in thousand €</i>	Capital and reserves attributable to the equity holders of Logwin AG					Total group equity	Minority interest	Total shareholders' equity
	Ordinary shares-voting, no-par value	Additional paid-in capital	Retained earnings and other reserves	Result directly recognized in equity				
<b>January 1, 2008</b>	<b>139,344</b>	<b>174,002</b>	<b>5,072</b>	<b>-4,657</b>	<b>313,761</b>	<b>4,158</b>	<b>317,919</b>	
Net result			-90,760		-90,760	454	-90,306	
Acquisition of outstanding minority interests			-1,107		-1,107		-1,107	
Neutral effects from minority interests						-1,737	-1,737	
Result directly recognized in equity, net of tax								
Translation reserve				341	341		341	
Fair value reserve				27	27		27	
Revaluation reserve				619	619		619	
<b>September 30, 2008</b>	<b>139,344</b>	<b>174,002</b>	<b>-86,795</b>	<b>-3,670</b>	<b>222,881</b>	<b>2,875</b>	<b>225,756</b>	
<b>January 1, 2009</b>	<b>139,344</b>	<b>174,002</b>	<b>-97,860</b>	<b>-6,172</b>	<b>209,314</b>	<b>3,032</b>	<b>212,346</b>	
Offsetting additional paid-in capital and net loss		-17,954	17,954		-		-	
Net result			-47,622		-47,622	-102	-47,724	
Acquisition of outstanding minority interests			-322		-322	-118	-440	
Neutral effects from minority interests						-659	-659	
Result directly recognized in equity, net of tax								
Translation reserve				655	655		655	
Fair value reserve				410	410		410	
<b>September 30, 2009</b>	<b>139,344</b>	<b>156,048</b>	<b>-127,850</b>	<b>-5,107</b>	<b>162,435</b>	<b>2,153</b>	<b>164,588</b>	

The accompanying notes are an integral part of these Consolidated Financial Statements.

## Notes to Consolidated Interim Financial Statements as of September 30, 2009

### 1 Basis of Accounting

As a listed company Logwin AG is required to prepare an interim reporting. These consolidated interim financial statements are prepared according to the International Financial Reporting Standards (IFRS) as adopted by the European Union and are in accordance with these standards. In particular, the regulations of IAS 34 on interim financial reporting were applied.

The accounting policies as well as disclosures are based on the Consolidated Financial Statement of Logwin AG as of December 31, 2008.

### 2 Consolidation Scope

In addition to Logwin AG as the parent company, the scope of fully consolidated companies includes four domestic and 101 foreign companies as of September 30, 2009 (as of December 31, 2008: four domestic and 105 foreign companies).

The consolidated entities including Logwin AG have developed as follows:

	Dec. 31, 2008	Additions	Disposals	Sept. 30, 2009
Luxembourg	5	-	-	5
Abroad	105	1	5	101
<b>Total</b>	<b>110</b>	<b>1</b>	<b>5</b>	<b>106</b>

Four associated companies, each held with a share of 50 %, were included in the report. Not included are 27 subsidiaries (as of December 31, 2008: 27) either dormant or generating a negligible volume of business. Their influence on the group's assets, liabilities, financial position and earnings is immaterial.

In the second quarter of 2009 Logwin established an own national organization in India and included it in the financial reporting for the first time. The name of the new company is Logwin Air + Ocean India Private Ltd. Mumbai.

### 3 Impairment of Goodwill

As result of the current medium-term planning, the goodwill of the business segment Road + Rail was subject to an impairment test. As a result, the goodwill of the business segment Road + Rail was impaired by -27.3 million euros.

### 4 Restructuring Costs

Restructuring costs of -6.0 million euros (2008: 0.0 million euros) include expenses incurred in connection with the decision to close down the forwarding activities at the Road + Rail location Karlsfeld near Munich at the end of 2009.

Segments are allocated according to the business segments of the Logwin Group. Business segments are prepared in line with IFRS 8 and the principle of materiality.

## 5 Segment Reporting

Transactions between the segments are measured at “arm’s length”, similar to transactions with third parties. The information about the business segments is reported after consolidation of the intersegment transactions. Transactions between the segments have been eliminated in the column “Consolidation”.

The result of each segment is measured by management based on the earnings before other financial income (expenses), interest expenses and income taxes. General corporate expenses of the holding companies have been allocated to the business segments in line with the principle of causality.

The tables below set forth segment information of the business segments for the periods ended September 30, 2009 and 2008:

January 1 - September 30, 2009	<i>in thousand €</i>					
	Solutions	Air + Ocean	Road + Rail	Holdings	Consolidation	Group
<b>Net sales</b>						
External sales	449,604	299,146	421,816	3,343		1,173,909
Intersegment sales	9,657	7,429	22,853	-	-39,939	-
<b>Total net sales</b>	<b>459,261</b>	<b>306,575</b>	<b>444,669</b>	<b>3,343</b>	<b>-39,939</b>	<b>1,173,909</b>
<b>EBIT before restructuring costs and impairment</b>	<b>4,700</b>	<b>11,150</b>	<b>-11,368</b>	<b>-4,152</b>	<b>-</b>	<b>330</b>
Restructuring costs			-6,000			-6,000
Impairment of goodwill			-27,286			-27,286
Finance expenses, net						-13,157
<b>Income before income taxes</b>						<b>-46,113</b>

January 1 - September 30, 2008	<i>in thousand €</i>					
	Solutions	Air + Ocean	Road + Rail	Holdings	Consolidation	Group
<b>Net sales</b>						
External sales	542,203	405,516	623,654	1,280	-	1,572,653
Intersegment sales	8,361	10,178	27,806	-	-46,345	-
<b>Total net sales</b>	<b>550,564</b>	<b>415,694</b>	<b>651,460</b>	<b>1,280</b>	<b>-46,345</b>	<b>1,572,653</b>
<b>EBIT before restructuring costs and impairment</b>	<b>11,561</b>	<b>16,660</b>	<b>1,697</b>	<b>-4,913</b>	<b>-</b>	<b>25,005</b>
Restructuring costs						-
Impairment of goodwill	-62,500		-35,500			-98,000
Finance expenses, net						-13,227
<b>Income before income taxes</b>						<b>-86,222</b>

## 6 Other Income and Expenses

January 1 - September 30,	<i>in thousand €</i>	<b>2009</b>	<b>2008</b>
Foreign exchange gain		6,948	8,456
Gain from disposal of non-current assets		730	2,122
Other operating income		1,882	1,755
Other financial income		2	399
<b>Other income</b>		<b>9,562</b>	<b>12,732</b>

January 1 - September 30,	<i>in thousand €</i>	<b>2009</b>	<b>2008</b>
Foreign exchange loss		-6,747	-9,472
Loss from disposal of non-current assets		-71	-479
Other operating expenses		-365	-477
Other financial expenses		-34	-144
<b>Other expenses</b>		<b>-7,217</b>	<b>-10,572</b>

## 7 Contingent Liabilities

In the first nine months of 2009 there were no material changes in contingent liabilities in respect of bank and other guarantees, letters of comfort, assessments and other matters arising in the ordinary course of business.

## 8 External Review

The consolidated interim financial statements were neither audited according to articles 256 and 340 of the Luxembourg law dated August 10, 1915 nor limited reviewed by an auditor.

## 9 Subsequent Events

There have been no major events between September 30, 2009 and the date of authorisation of the nine-month financial report by the Logwin Group's Audit Committee.

## Dates

March 10, 2010  
Annual Press Conference

April 14, 2010  
Annual General Meeting

## Contact

### Public Relations

Mara Hancker  
Phone: +352 719690-1353  
Telefax: +352 719690-1359  
pr-info@logwin-logistics.com

### Investor Relations

Peer Brauer  
Phone: +352 719690-1112  
Telefax: +352 719690-1359  
ir-info@logwin-logistics.com

## Imprint

### Publisher

Logwin AG | 5, an de Laengten | 6776 Grevenmacher | Luxembourg

### Responsible

Public Relations

This report is available in both German and English and can be downloaded from our website [www.logwin-logistics.com](http://www.logwin-logistics.com).

Further copies of the report and additional information can be obtained from us free of charge.

Telephone: +352 719690-1112 | Fax: +352 719690-1359 | [ir-info@logwin-logistics.com](mailto:ir-info@logwin-logistics.com)

